

Macroeconomic restructuring and Chinese workers bargaining power

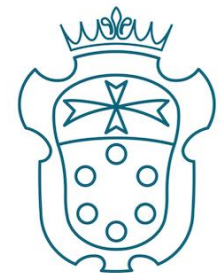


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L'ORIENTALE

Dario Di Conzo

Political Economy of production and labour

18/03/2026



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of labour unrest in China in the 2010s

GFC → mid-2010s: Conflictual Phase

Party's 'Unitarist Claim' → absent institutionalization of the industrial conflict

The peak of the investment- and export-led growth model → strengthened workers' structural bargaining power

Pro-labour laws → improving labour standards + effective labour dispute resolution system

Opening of political opportunity window → tolerant approach to labour unrest by Hu's leadership

Contingent fuse: GFC layoffs shock

'Incomplete Institutionalization' of industrial conflict

ACFTU pro-labour redirection

labour disp. res. system

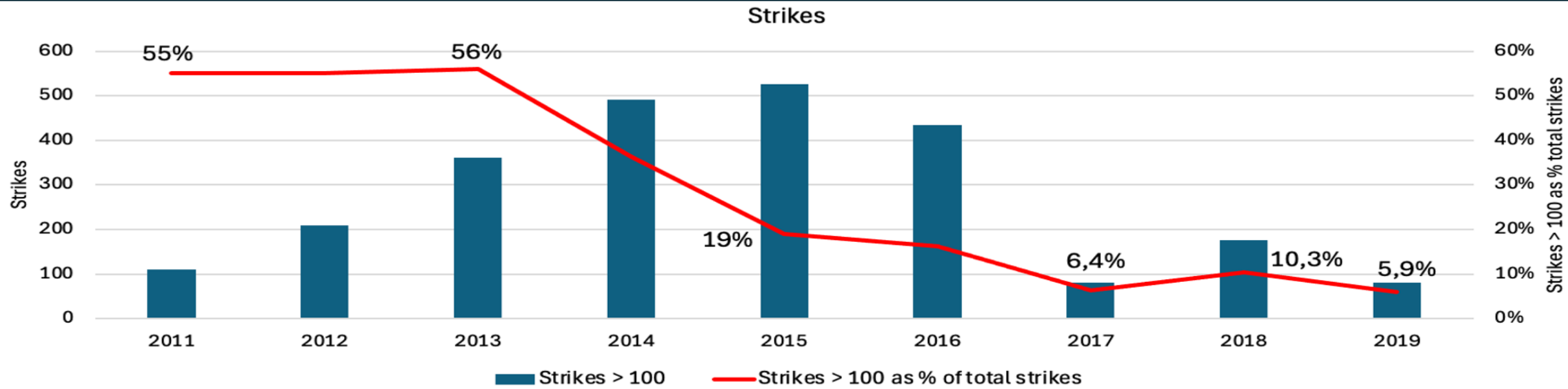
Mid-2010s → 2019: Institutional Phase

Macroeconomic rebalancing: selective disengagement foreign capital, tertiarization → weakened workers' structural bargaining power

Closure of political opportunity window → encapsulating approach, growing repression by Xi's leadership



Chart 1: Diverging trajectories of labour contention in China (2011–2019)²



Sources: Legal labour disputes: China Labour Statistical Yearbook (2021); Strikes: China Labour Bulletin (CLB).

Puzzle and hypothesis

How did China's growth model contribute to shaping the dynamics of labour conflict in the 2010s?

The **peak** (2006-2014) of the investment- & export-led growth model:

- strengthened workers' structural bargaining power
- strike wave (2009-2014)

The **macroeconomic rebalancing**:

- decline in workers' structural bargaining power
- more fragmented and institutionalized labour conflict (mid-2010s on)

Political economy & workers' structural bargaining power

Growth model → Structural bargaining power → labour unrest

E.O. Wright: Workers' power derives from their strategic **position in the production system / labour market.**

B.Silver: «**Where capital goes, conflict follows**»

J. Kelly: Strike waves emerge in **late phases of economic expansion.**

Investment- & export-led growth model: peak

Core features:

- export-oriented manufacturing
- exceptionally high investment rates
- recycling of trade surpluses into fixed capital formation

Institutional driver

- Party-state financial control to keep investments as high as possible →
 - Savings > consumption
 - Investment > wages
 - Profits > wages

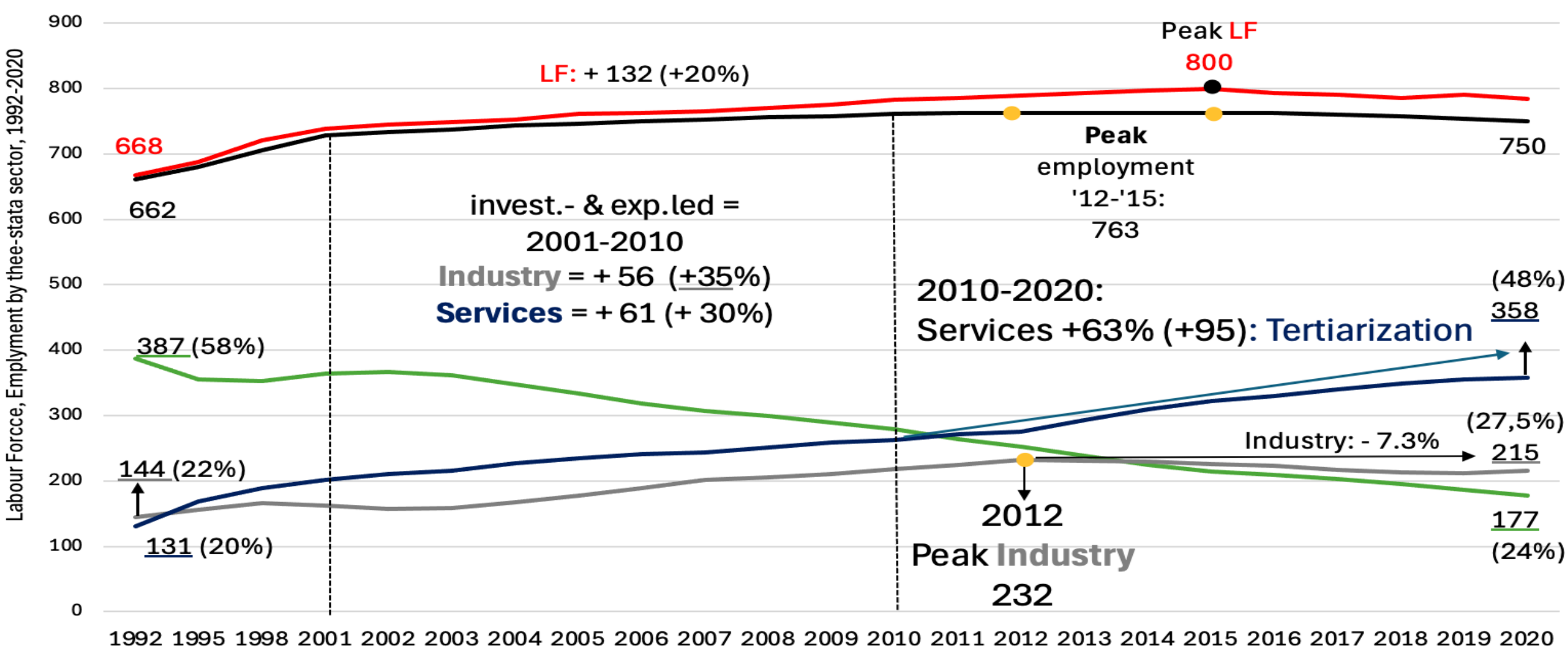
Structural outcome

- self-reinforcing **export-investment cycle** = Trade surplus → capital formation → manufacturing expansion → **Peak 2006-2014**.

Strategic objective

Employment structure by 3-strata

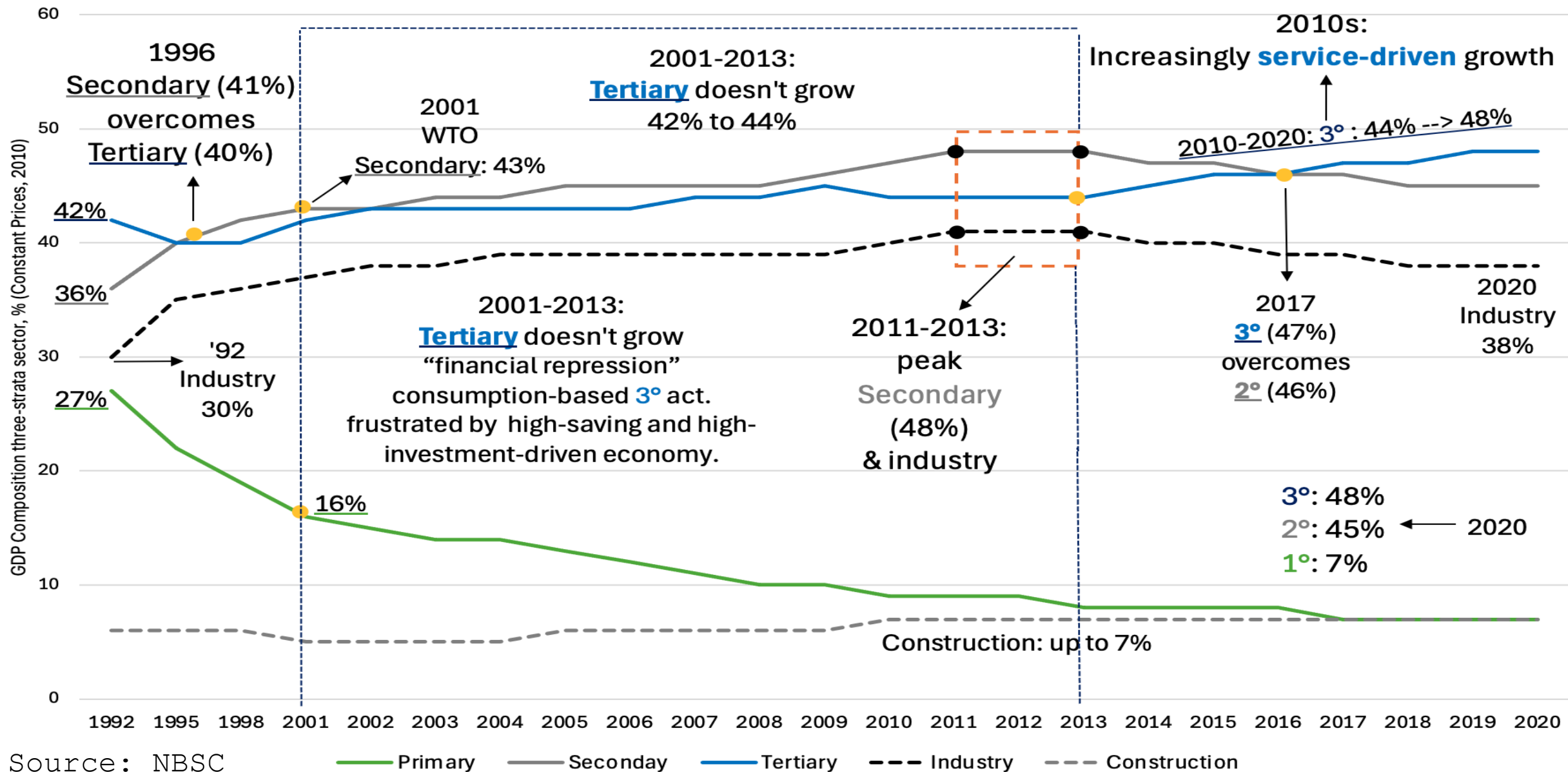
1) 2001-2010: Invest.- & Exp.-led growth expanded secondary employment faster than services
 2) Since 2012 employment shifts toward services → tertiarization



Source: NBSC

— Labour Force — Employment — Primary — Secondary — Tertiary

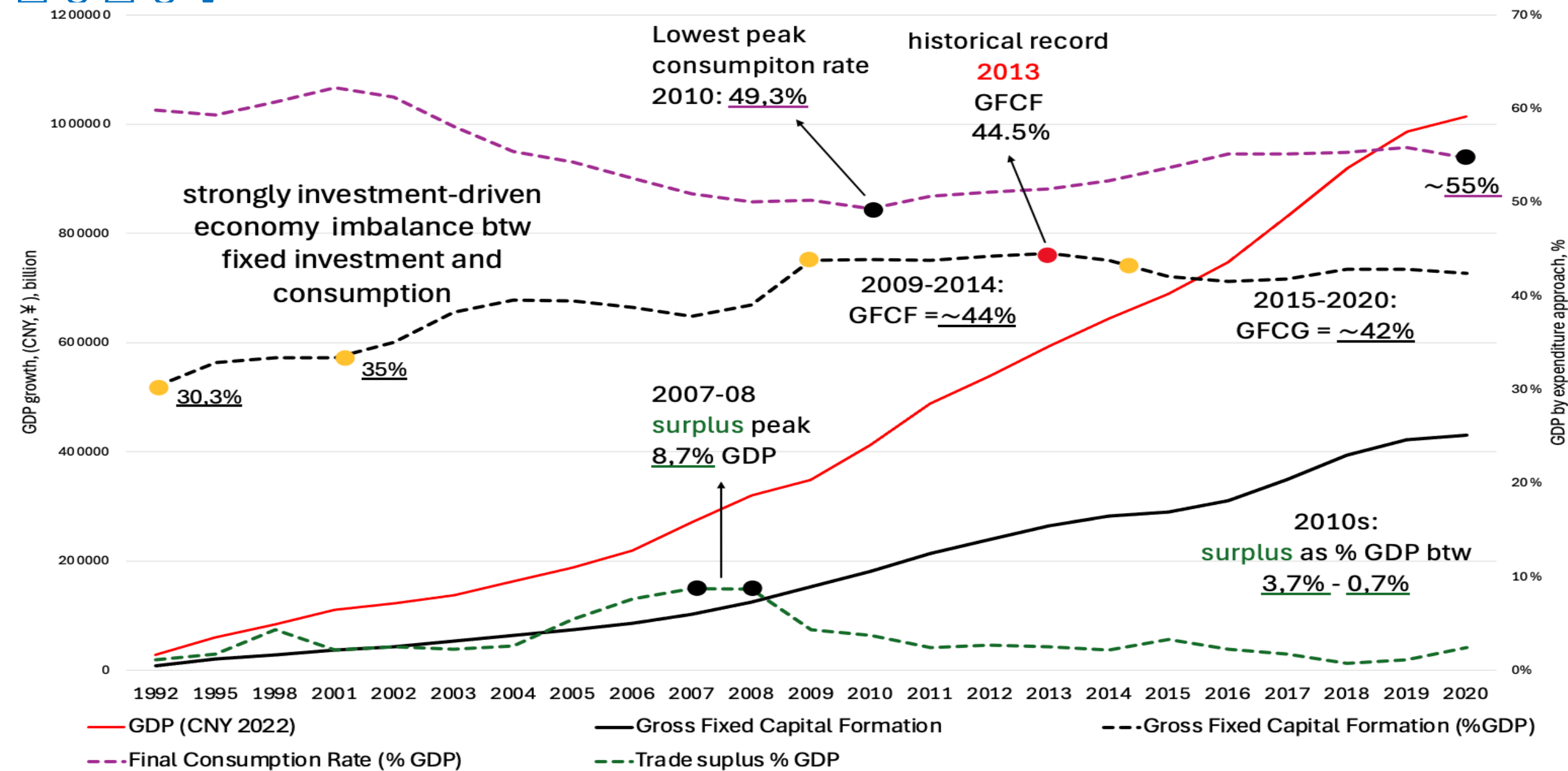
GDP composition by three-strata sector, 1992-2020 (2010 const- prices).



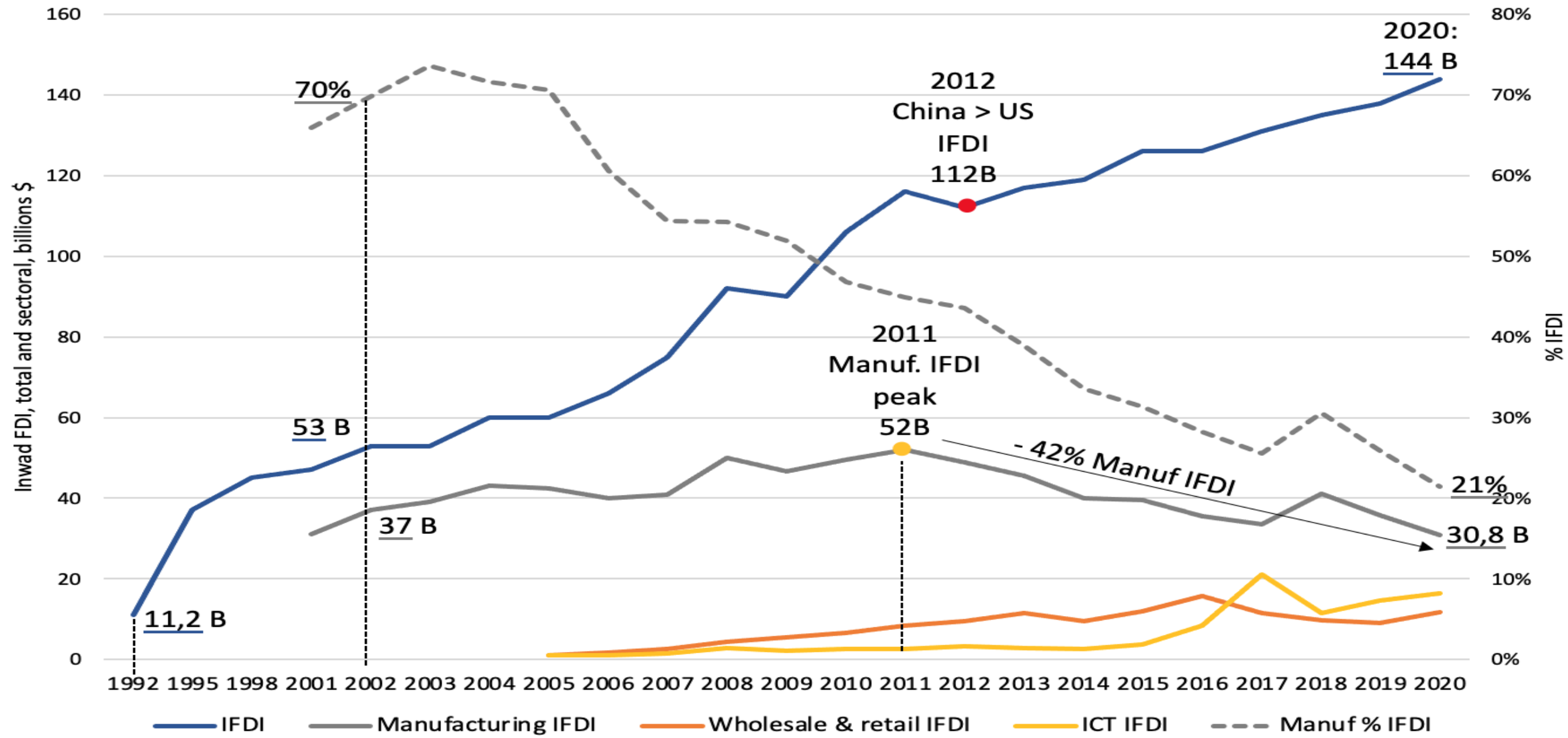
Source: NBSC

GDP by expenditure approach, 1992-2020.

Source: NBSC

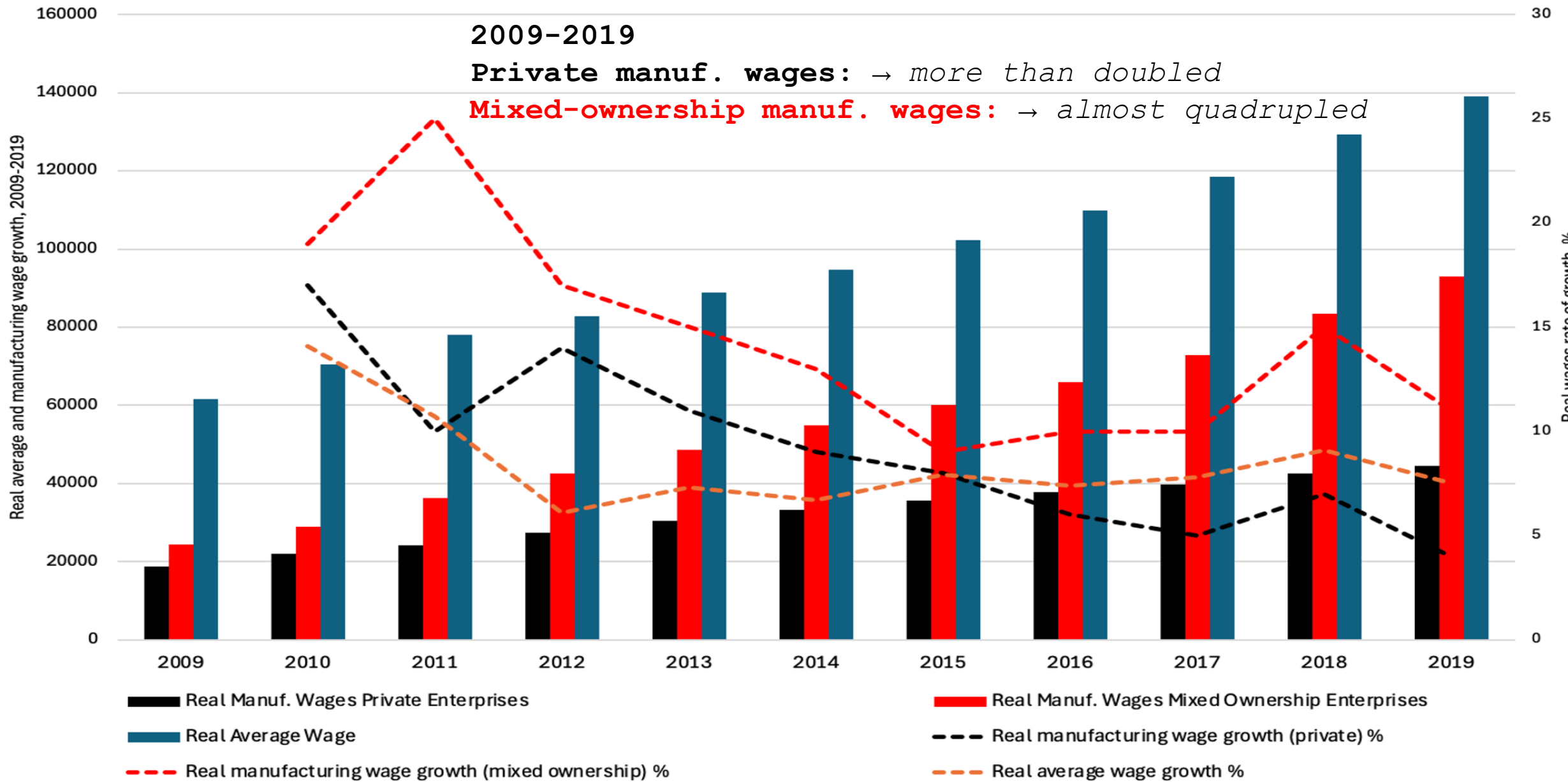


Inward FDI 1992-2020, sub-sectoral composition detailed



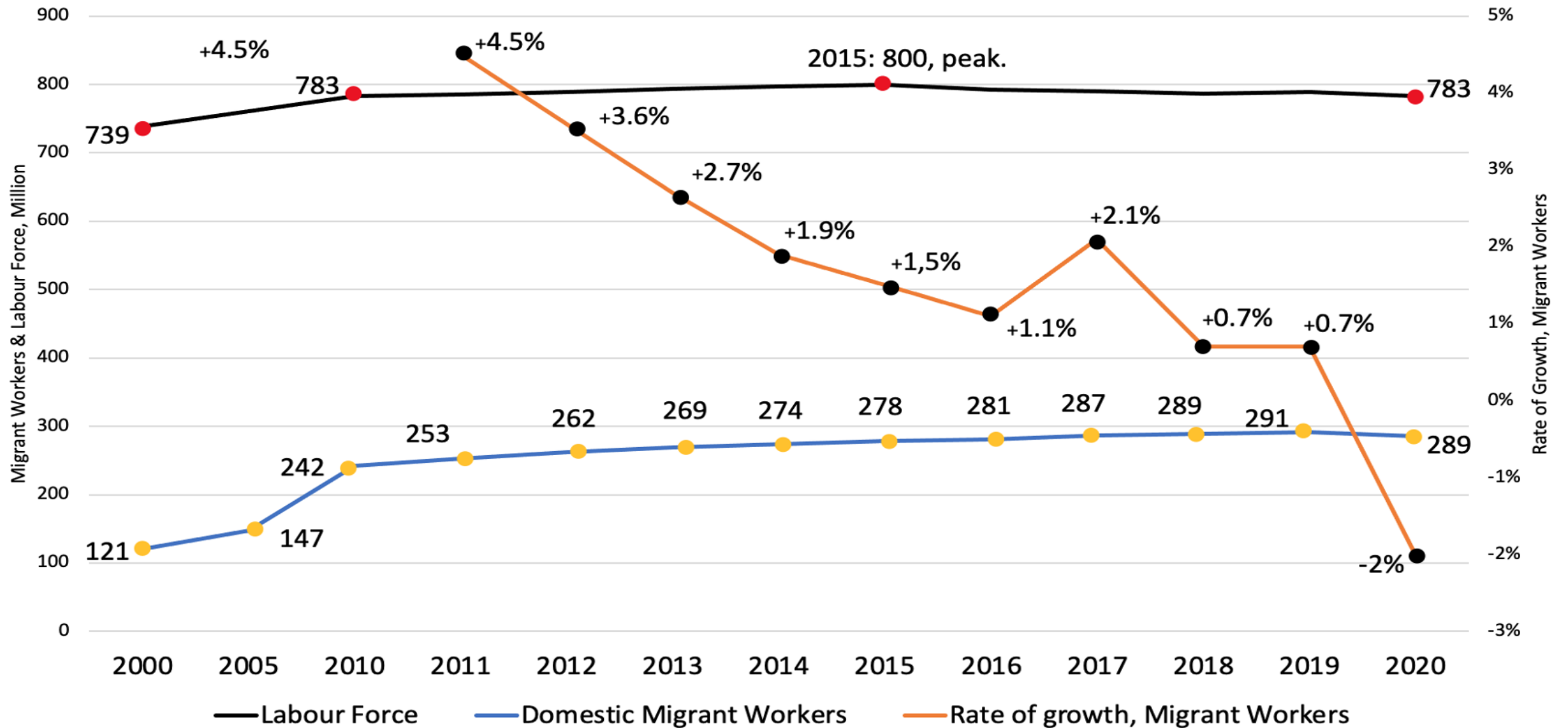
Source: CSY, trade and external economy, several years

Chart 7.35: Real wage growth, manufacturing and national average, 2009-2019.



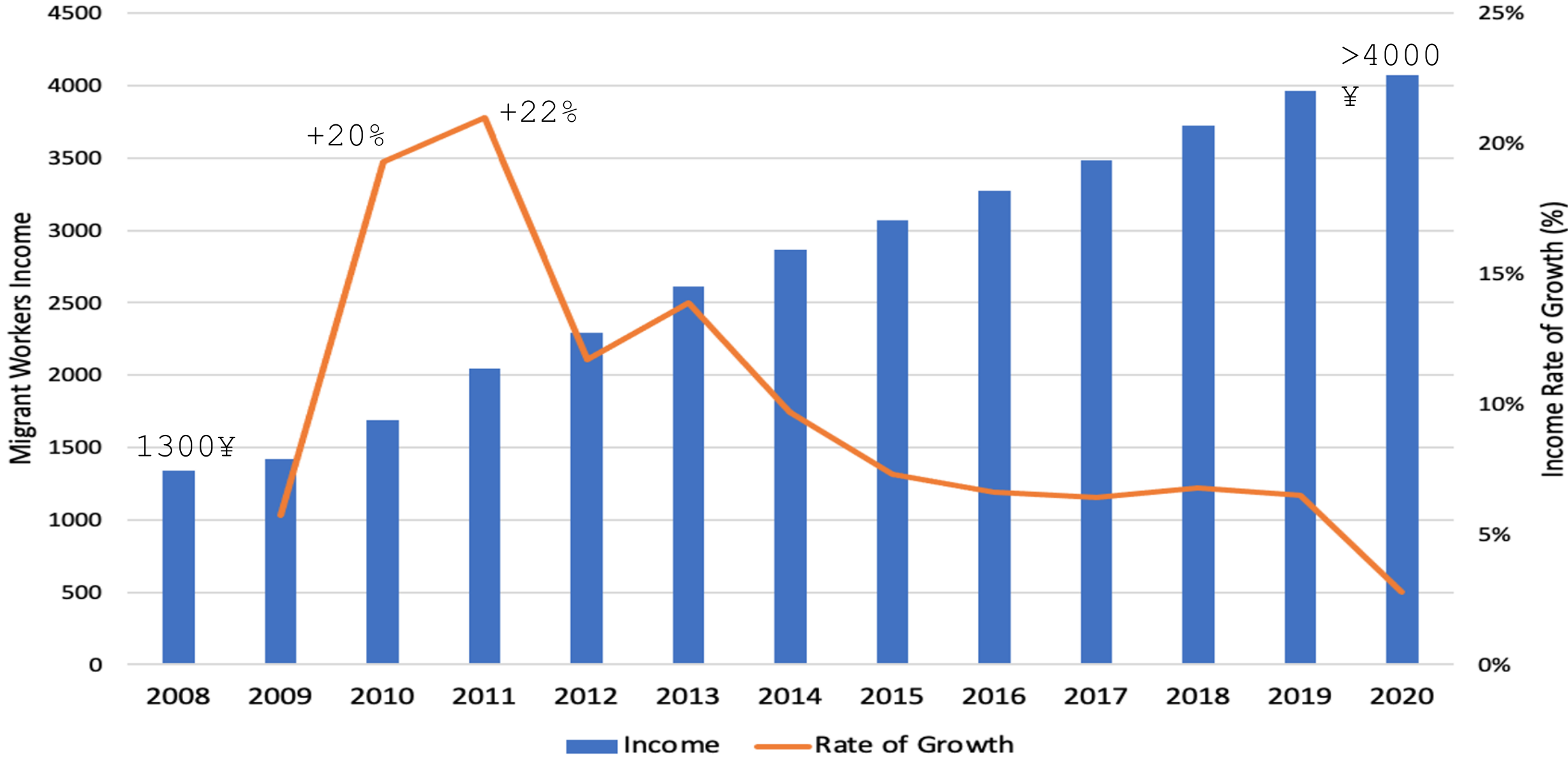
Source: CSY, several years¹¹⁵.

Migrant workers' flows: marketplace barg. power



Source: migrant workers annual monitoring 2012-2021, MOHRSS⁹⁷.

Chart 7.32: migrant workers' monthly earnings, 2008-2020



Source: migrant workers annual monitoring, 2012-2020.

Investment- & export-led growth model: rebalancing

structural shifts:

- industrial upgrade,
- infrastructure,
- **selective disengagement of foreign manuf. K,**
- **services-driven growth** (tertiarization).

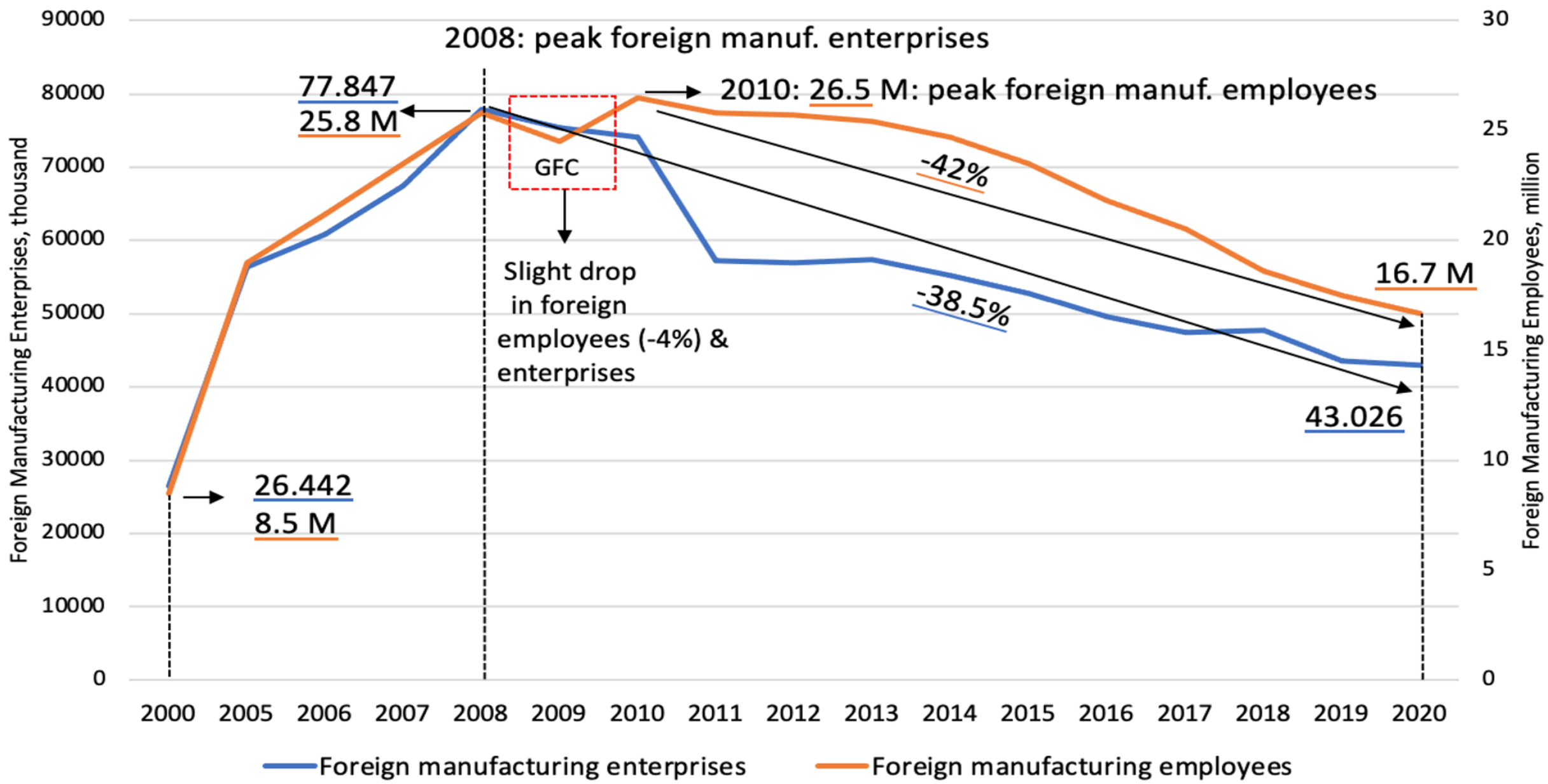
Decline of foreign-funded manufacturing

- FDI, enterprises, employees

Employment tertiarization

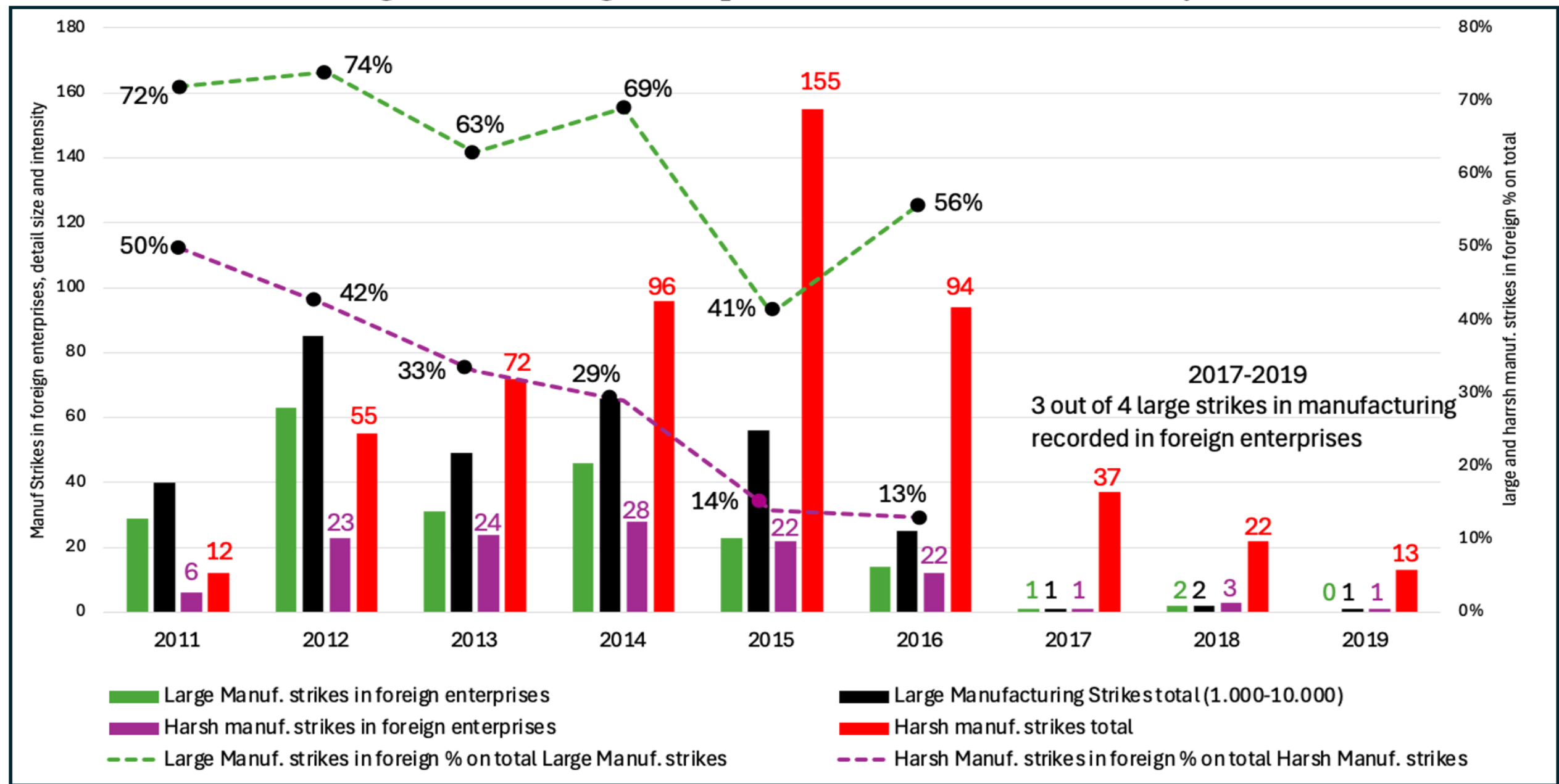
- services absorbing migrant labour
- declining concentration of labour in manufacturing
- Growing role of domestic K

Chart 7.34: Foreign manufacturing enterprises and employees, 2000-2020.



Source: CSY, several years.

Chart 8.7: Manufacturing strikes, foreign enterprises' detail, size and intensity.



Source: Databases.

Migrant Workers' employment by sectors. 2008-2020

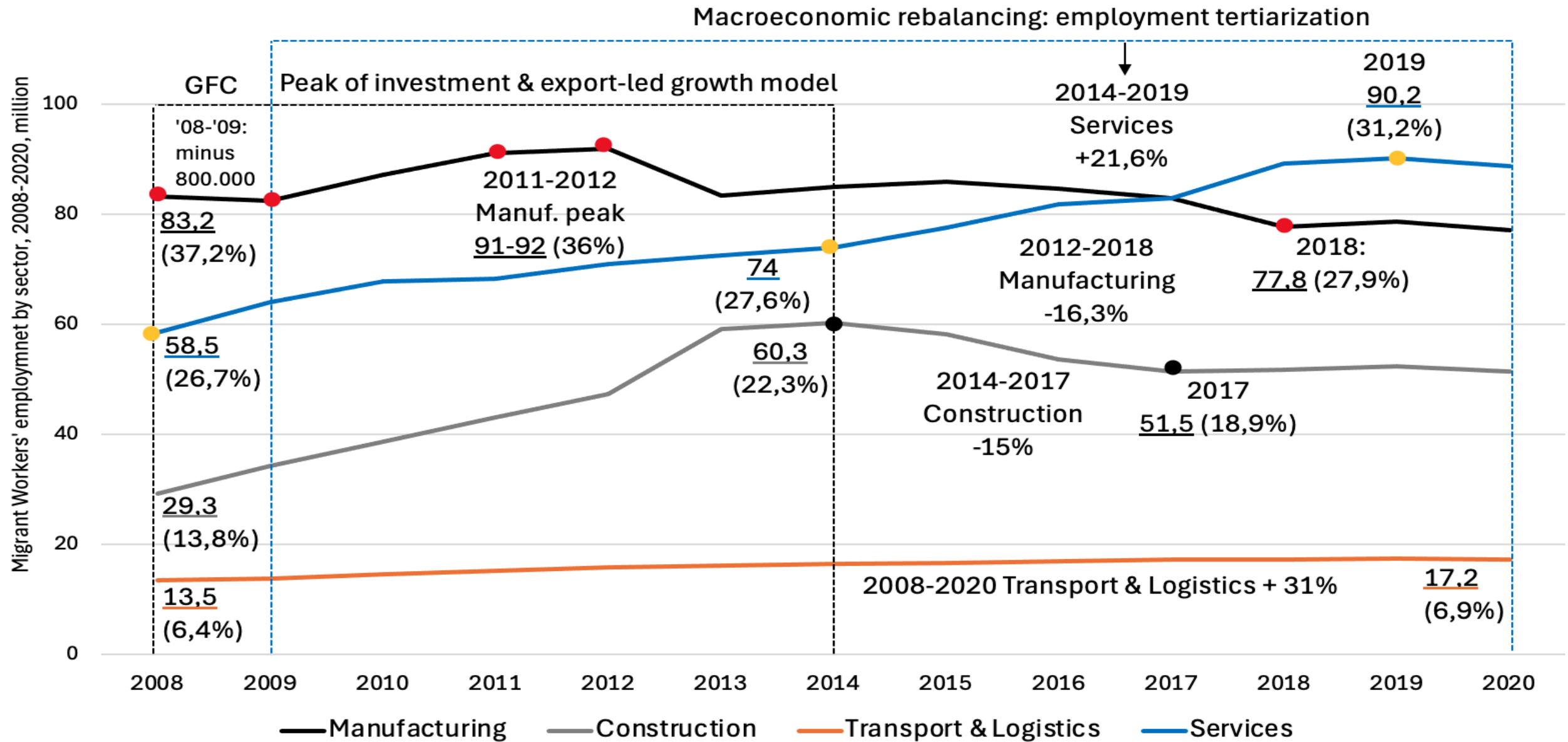
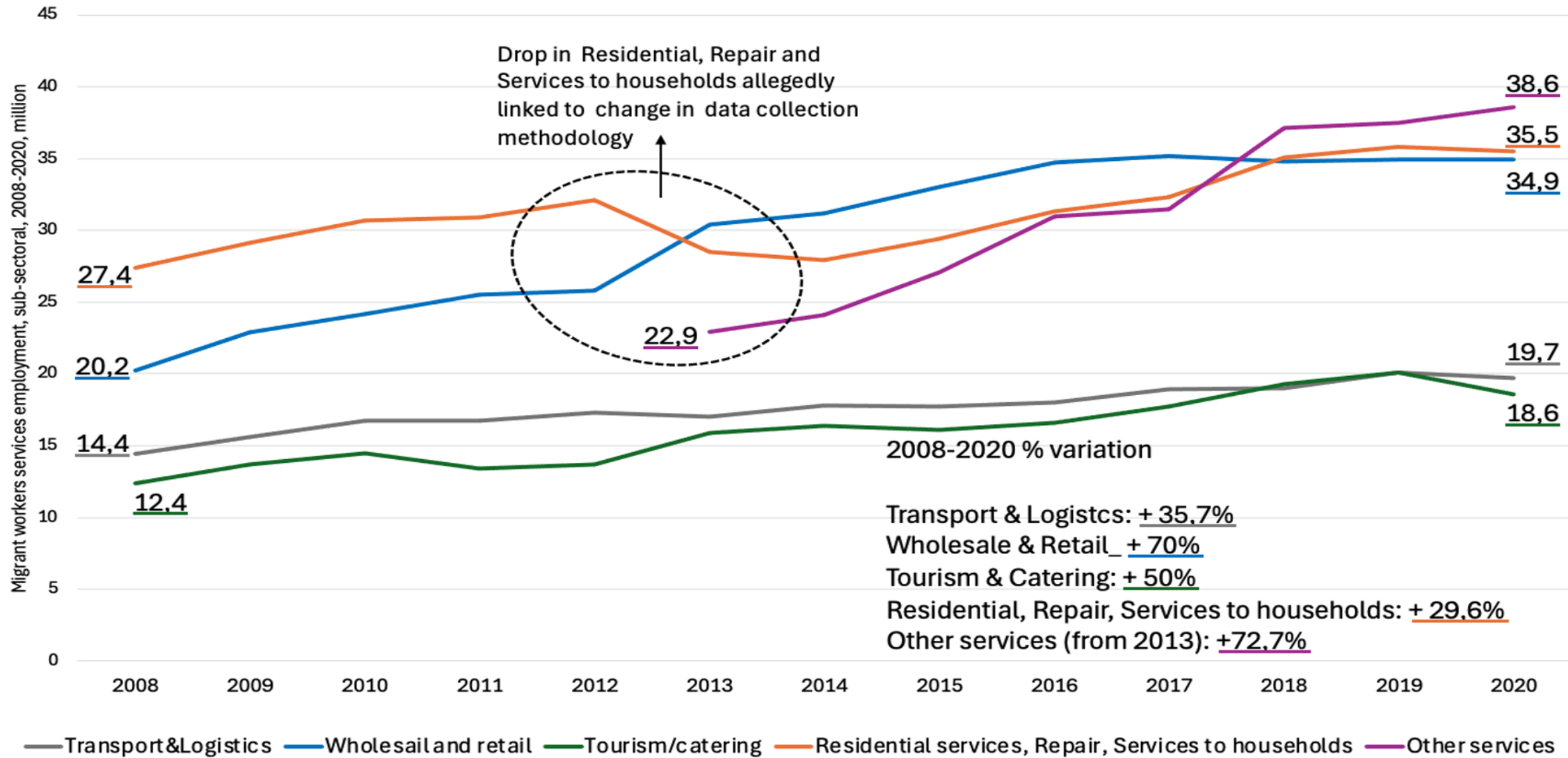
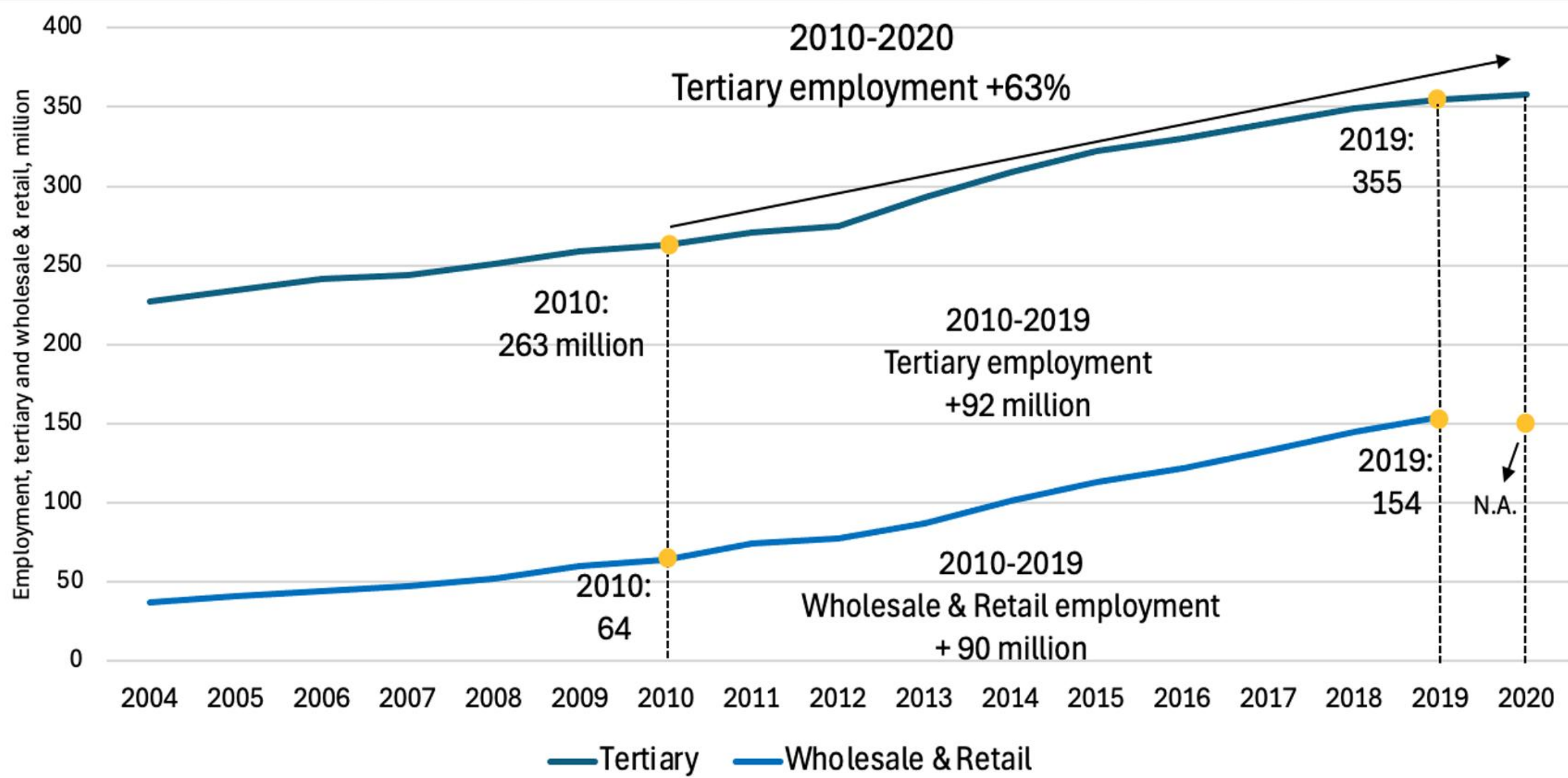


Chart 7.40: Migrant workers services employment, sub-sectoral, 2008-2020.



Source: migrant workers annual monitoring 2012-2021, MOHRSS.

Chart 7.41: Tertiary employment, wholesale and retail (private and self-employed) detail, 2004-2020



Source: NBSC.

Conclusions

Core argument

Export- and investment-led growth peaked, generating strong industrial concentration

- **workers' structural bargaining power increased**
- **strike wave in the early 2010s**

Macroeconomic rebalancing reshaped the labour market

- **Selective disengagement of foreign manufacturing capital + tertiarization**
- displacement of the factories in which a relevant share of the strikes occurred
- fragmentation of the workforce in small-scale services / digitalization
- Declining worker' bargaining power

Macroeconomic restructuring and Chinese workers bargaining power

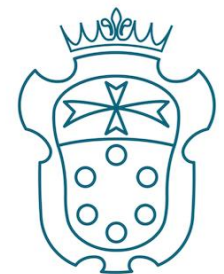


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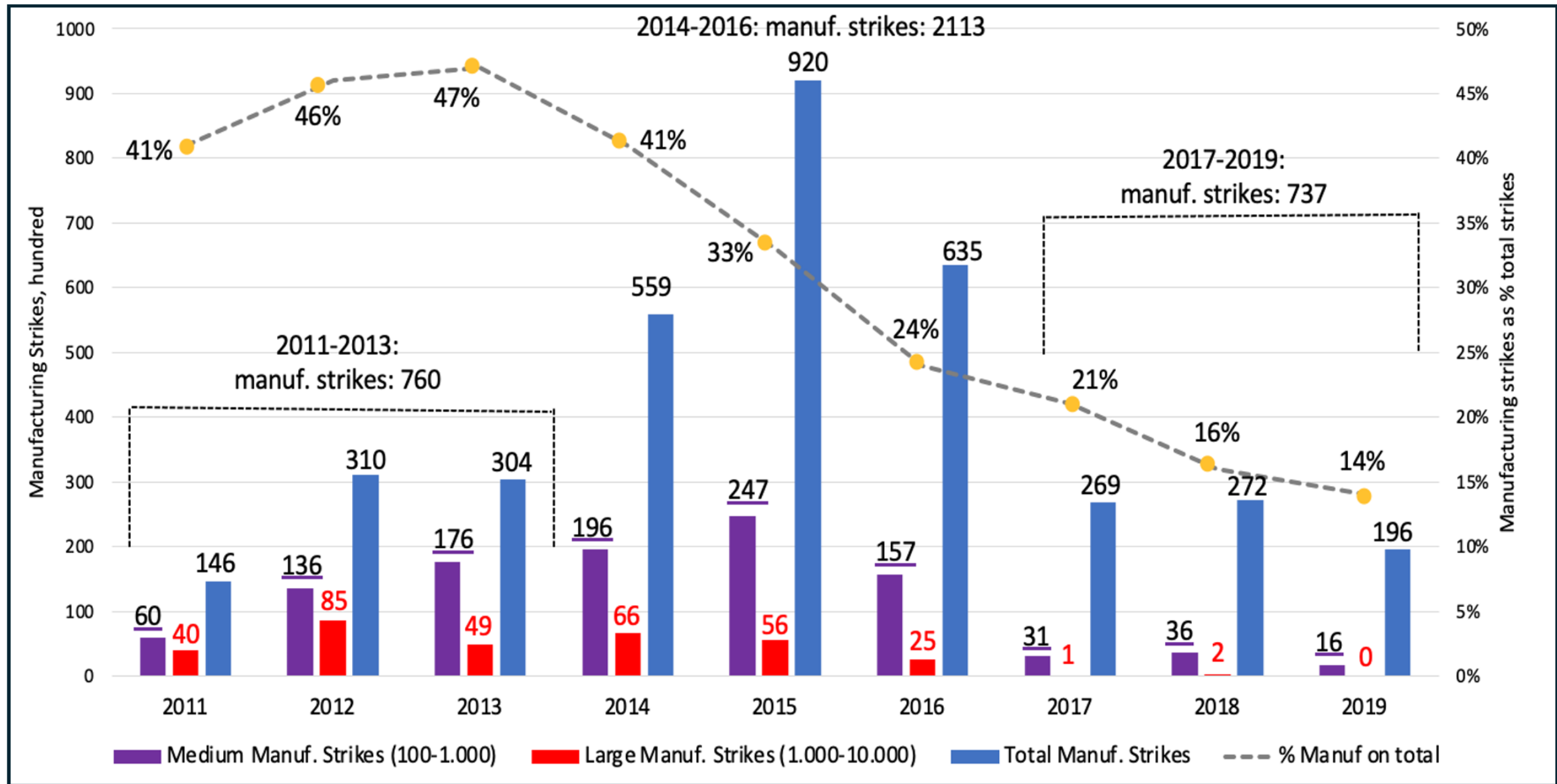
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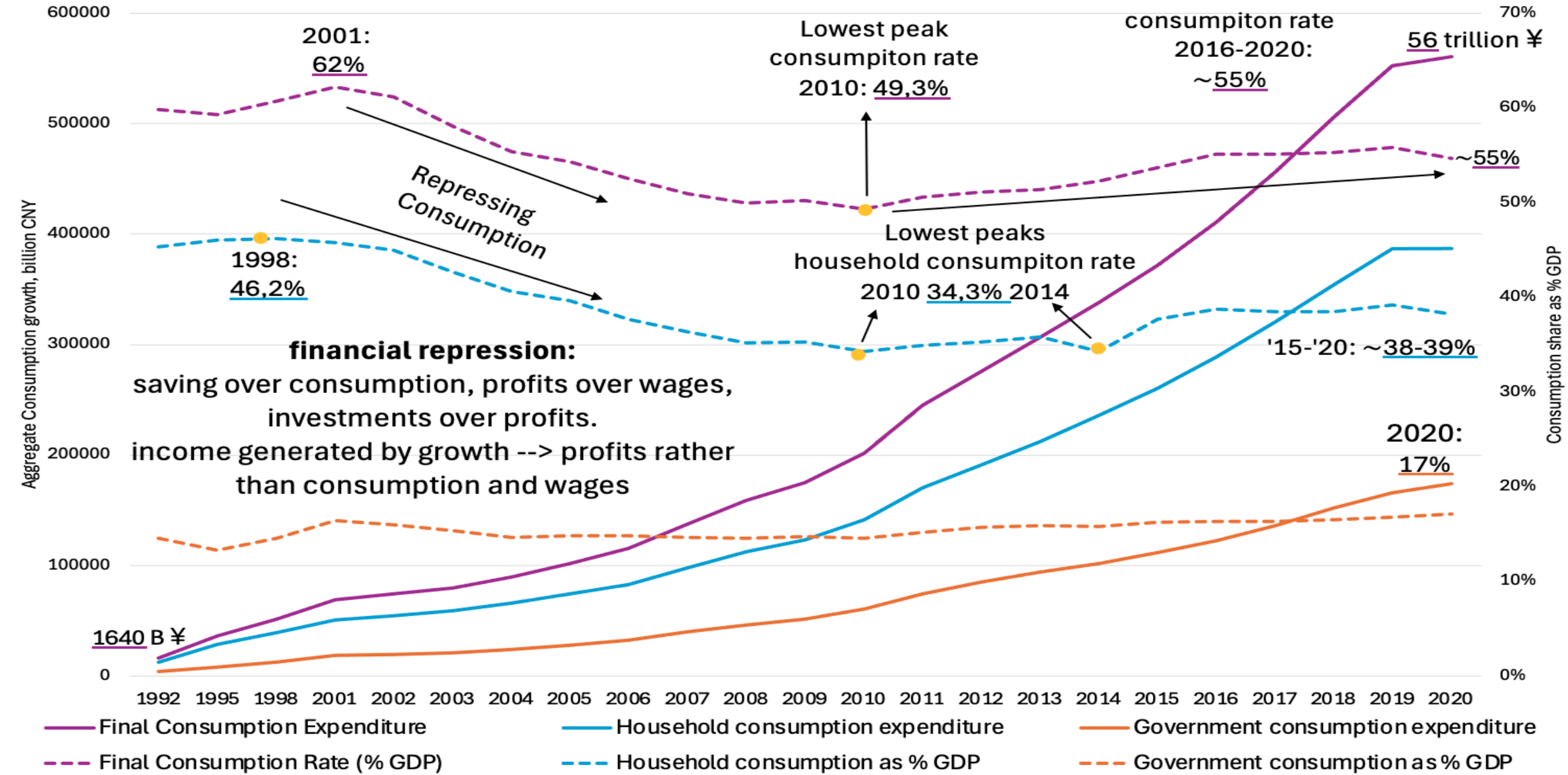
Chart 8.3: Manufacturing strikes, aggregate, percentage and size (participants).



Source: Databases

GDP by expenditure approach, consumption

detailed. 1992-2020. source: NBS



household income, saving, propensity to consume Gini index.

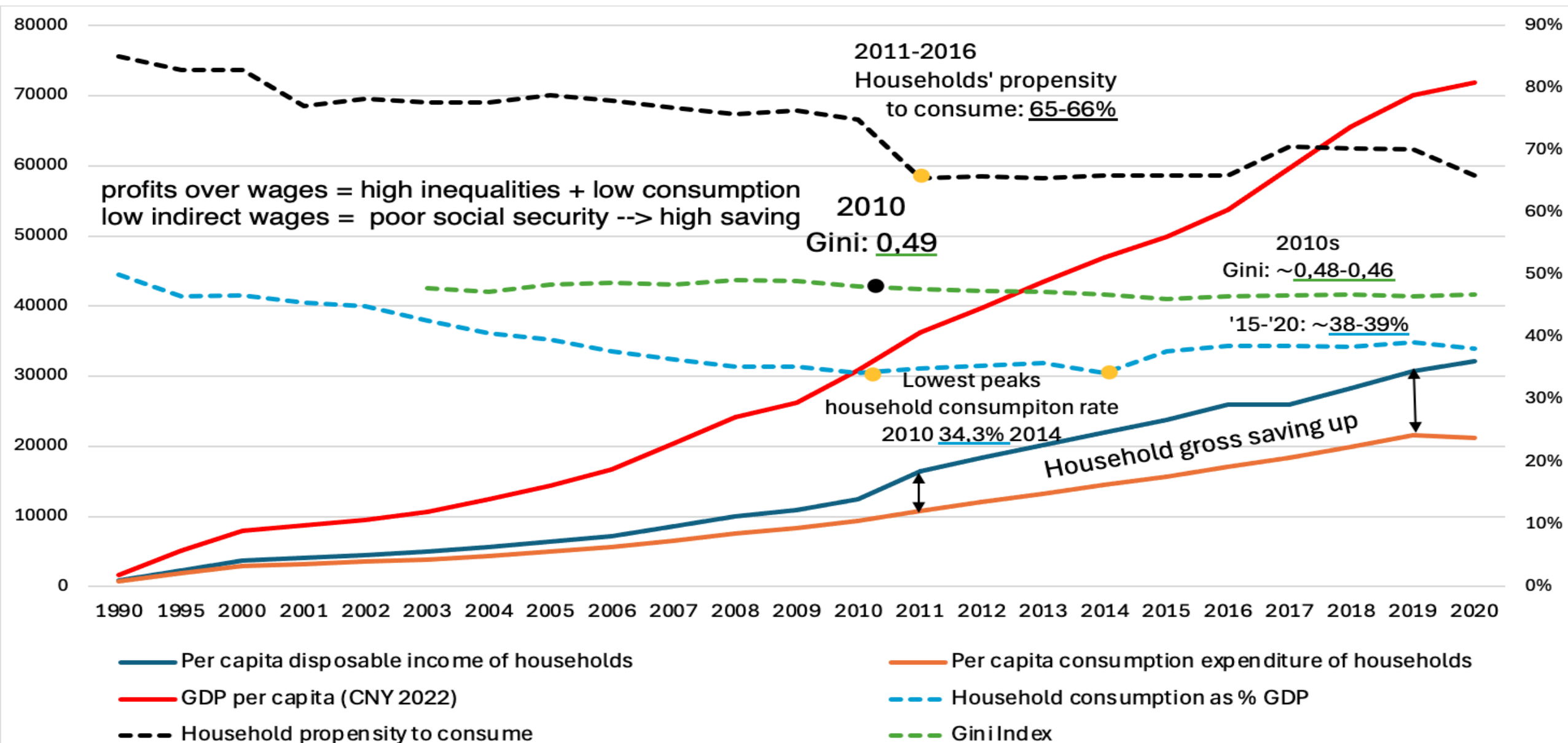
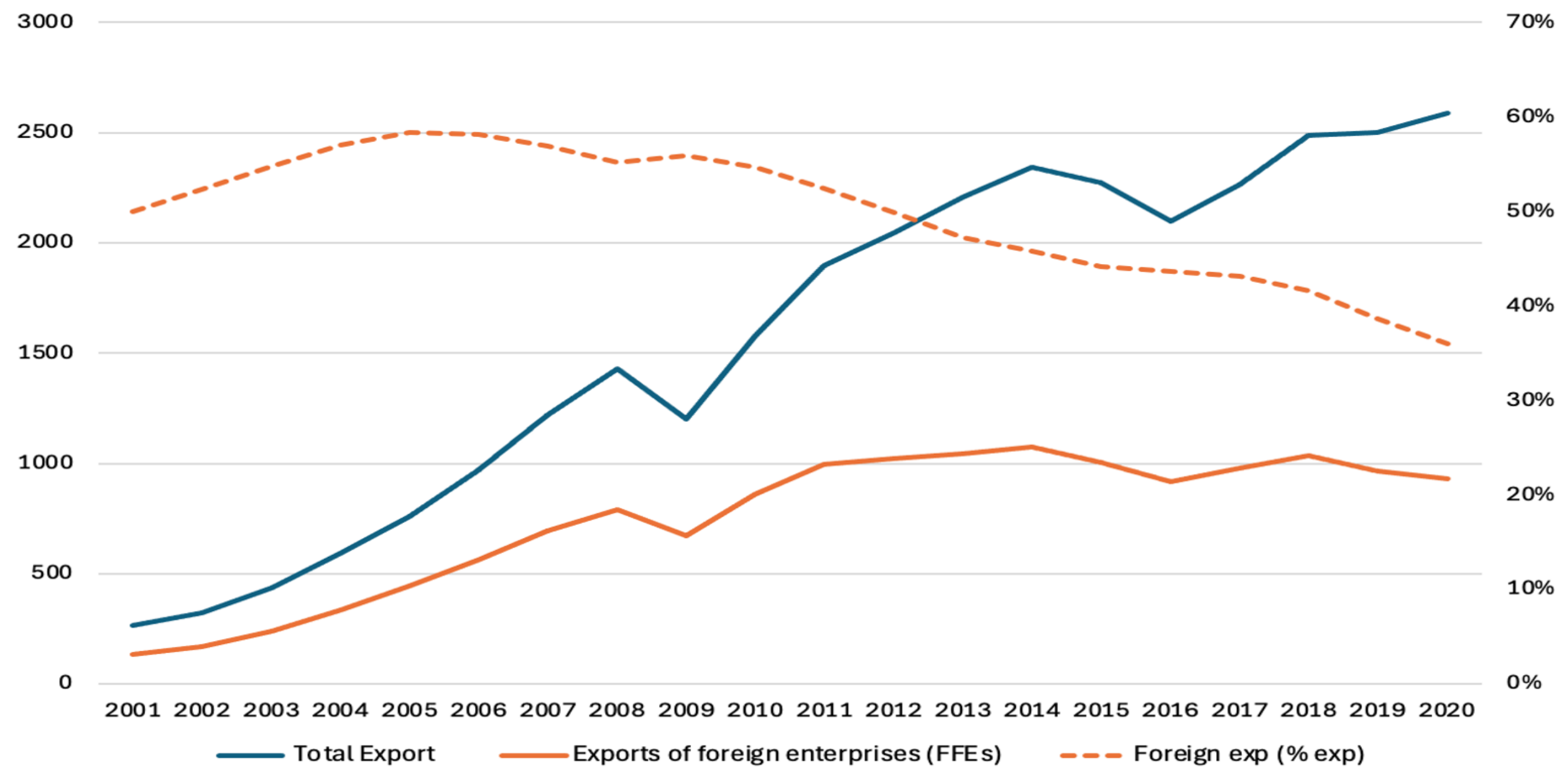


Chart 7.39: China's exports 2001-2020, foreign enterprises detailed.



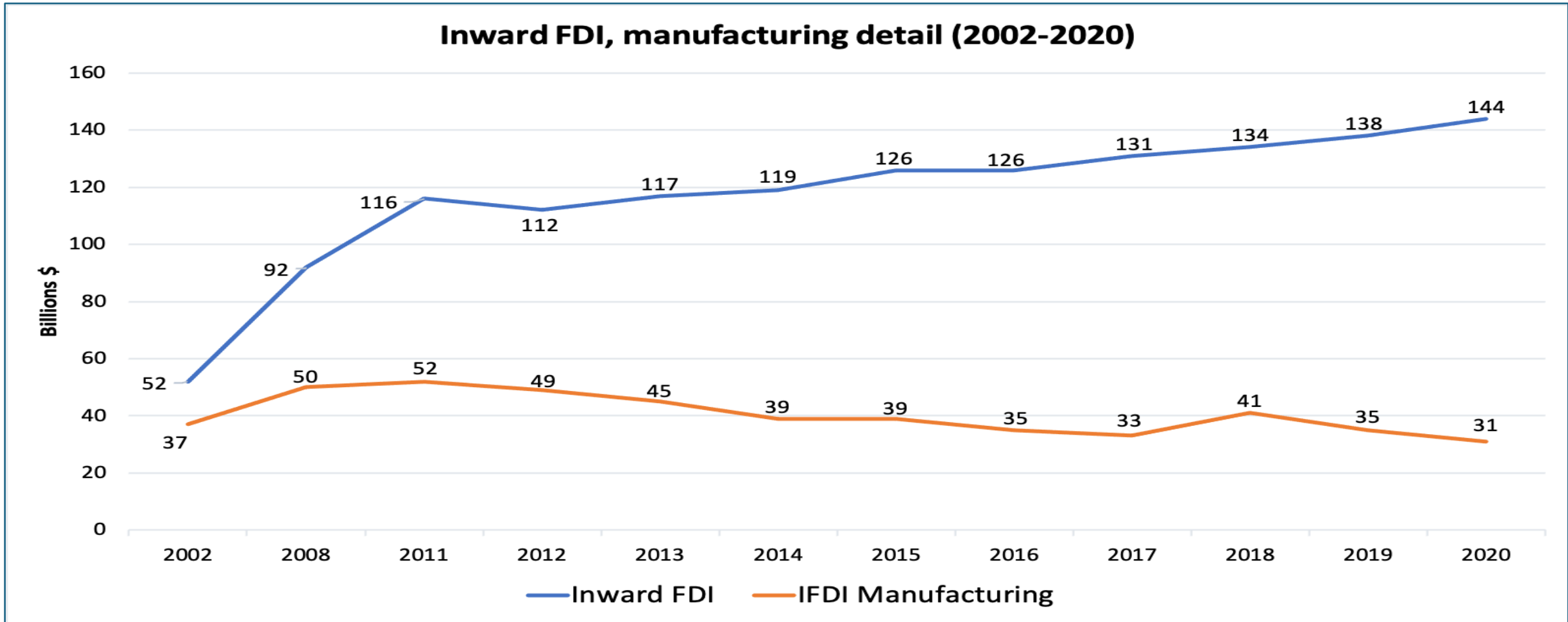
Source: CSY trade and external economy, several years.

The gap is widening.

2002: Manufacturing 71% of incoming FDI.

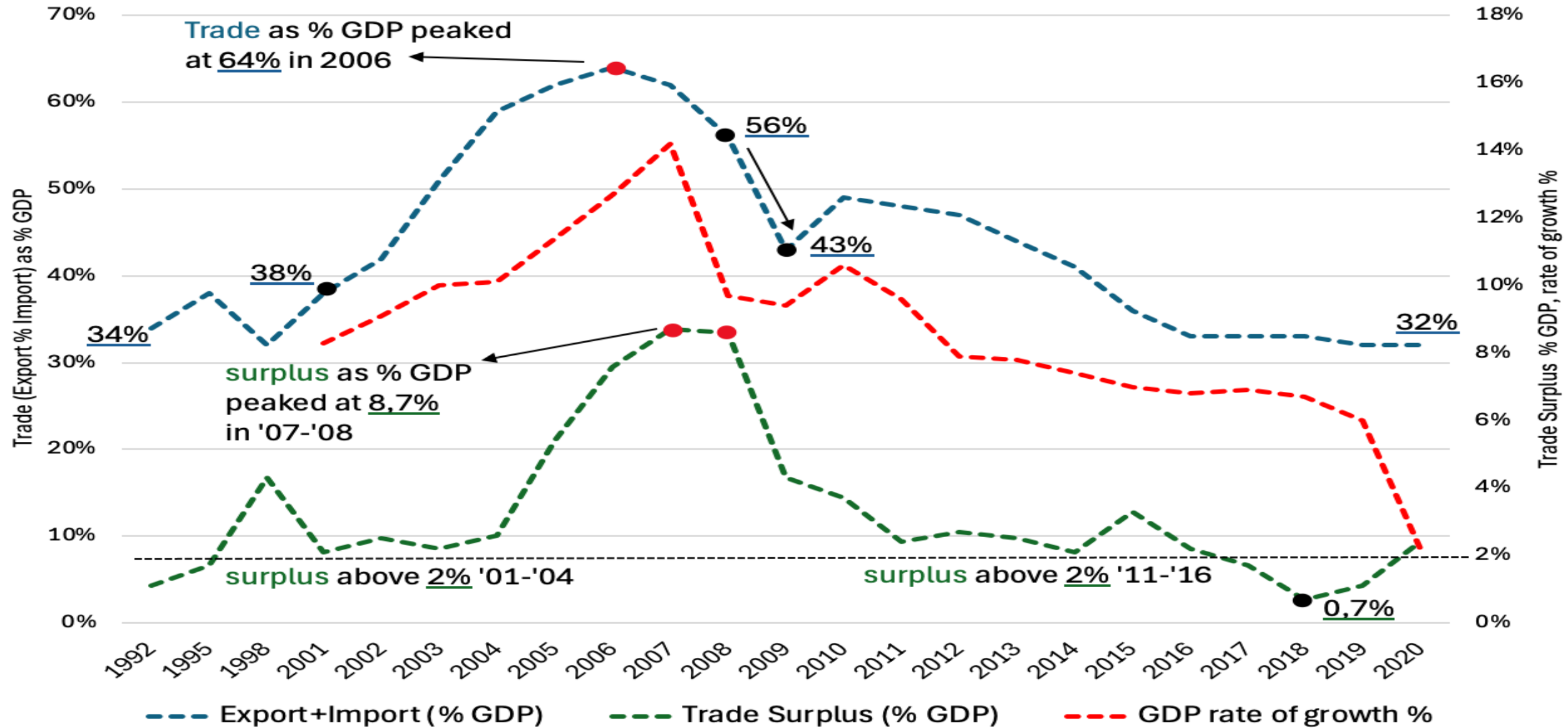
2008: 54%

2020: 21%



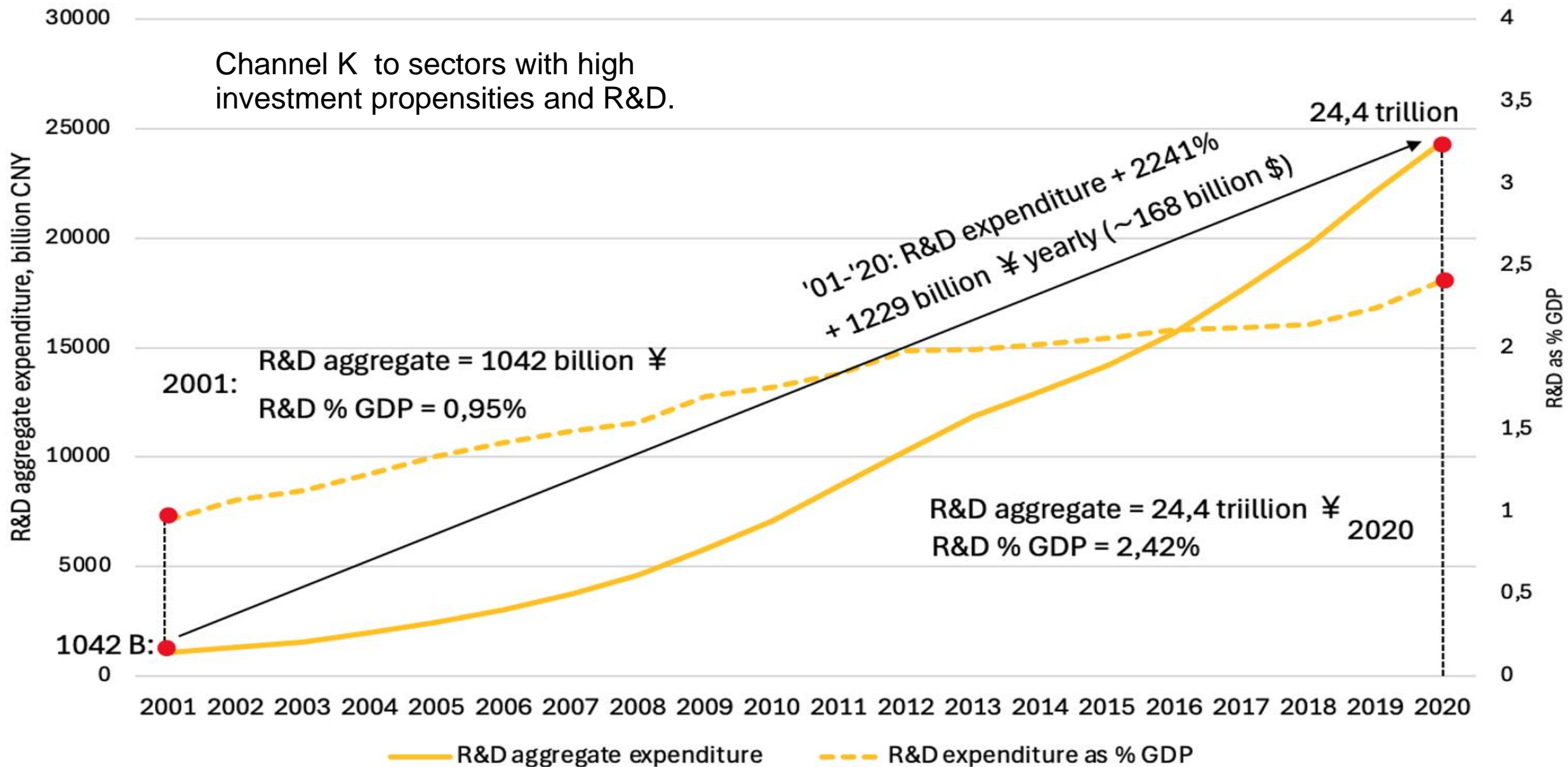
Source: China Statistical Yearbook

China's trade and export as % GDP.



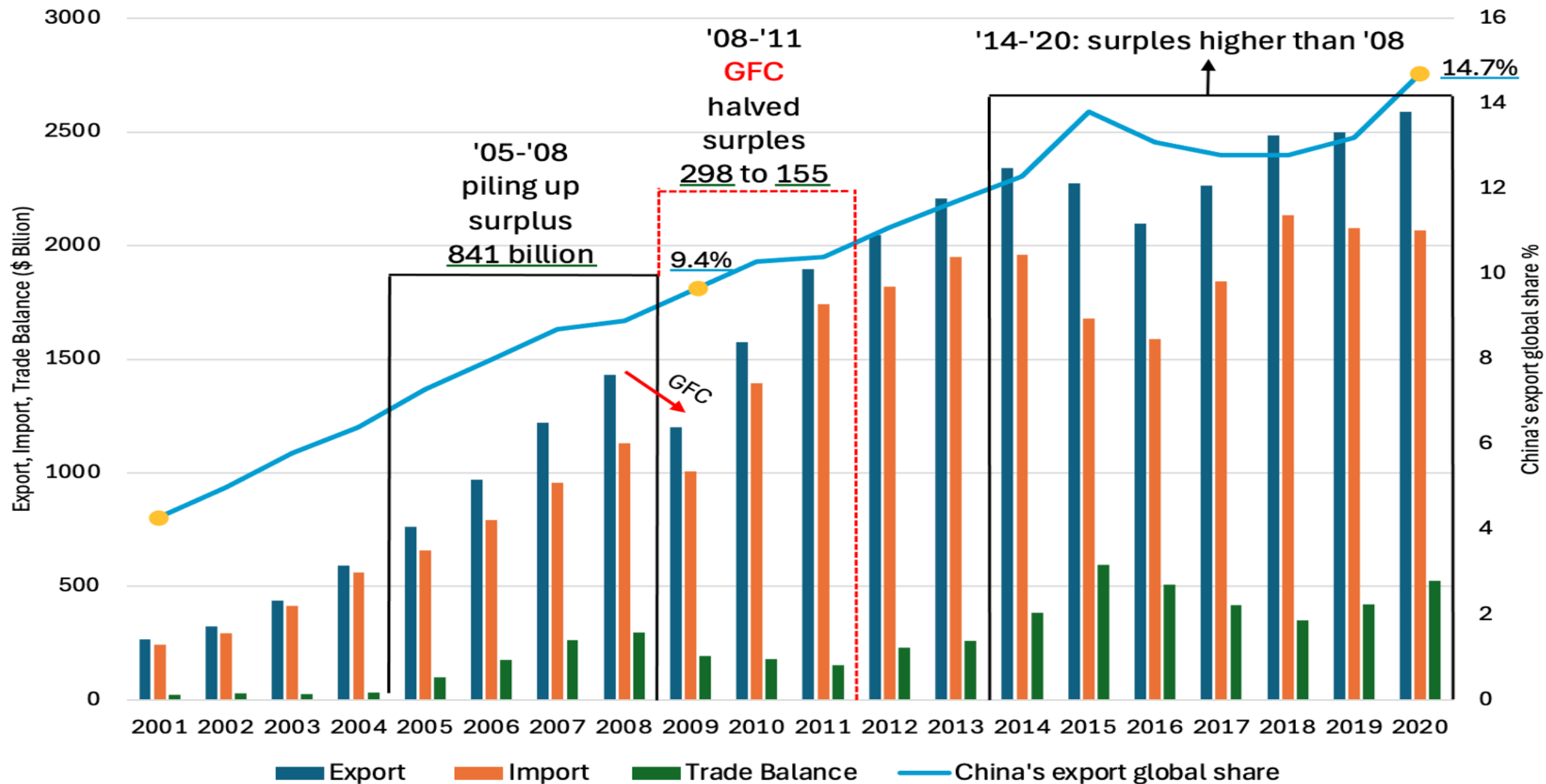
Source: CSY, trade and external economy, several years

Chart 7.23: R&D expenditure, aggregate and as % GDP.



Source: CSY, several years.

Chart 7.22: China's trade balance and export global share, 2001-2020.

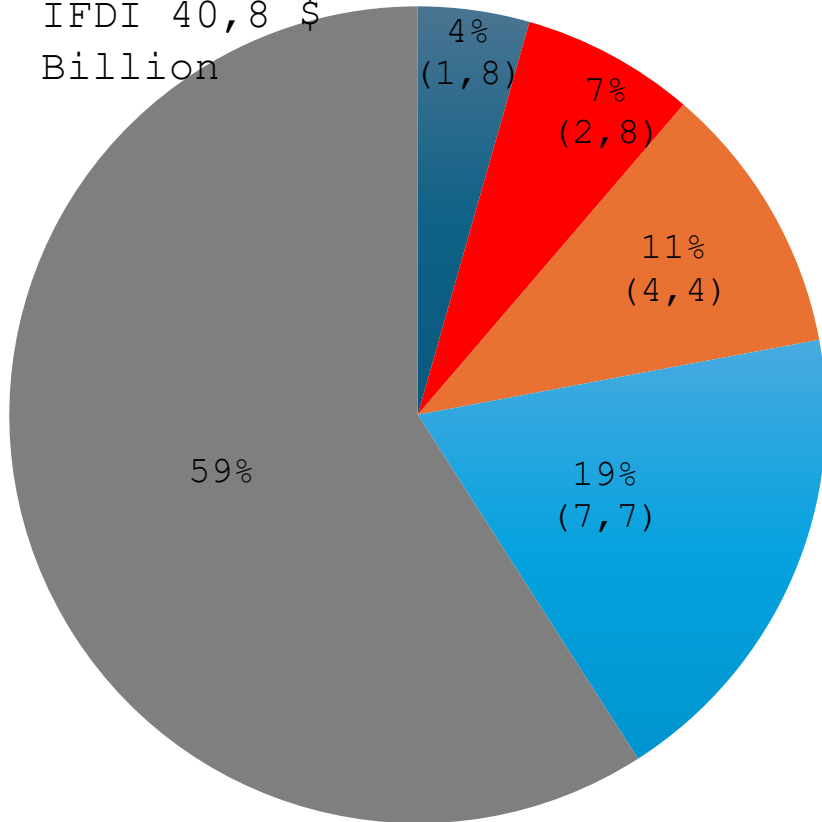


Source: CSY trade and external economy, several years.

Inward FDI by manuf. sectors (2007-2019)

2007

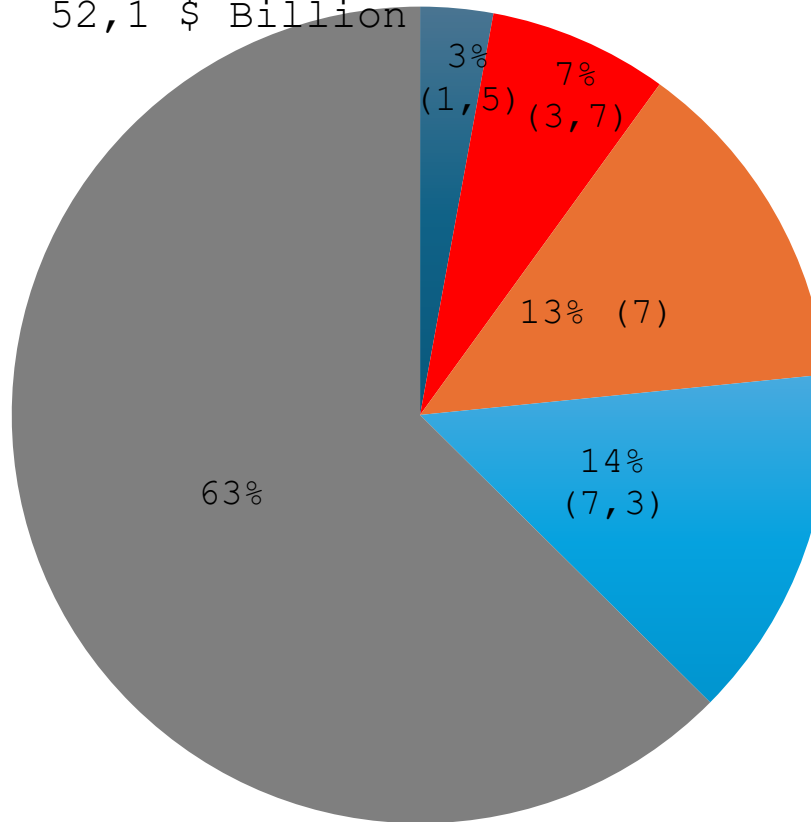
Total Manuf.
IFDI 40,8 \$
Billion



■ Textile ■ Chemical
 ■ Machinery ■ Electronics
 ■ Other sectors

2011

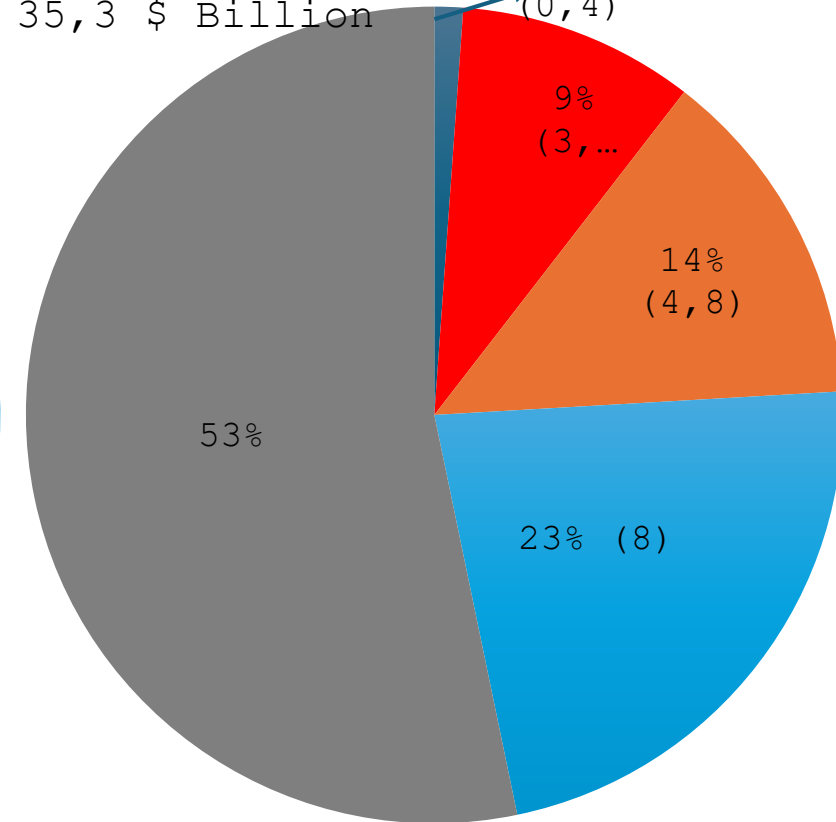
Total Manuf. IFDI
52,1 \$ Billion



■ Textile ■ Chemical
 ■ Machinery ■ Electronics
 ■ Other sectors

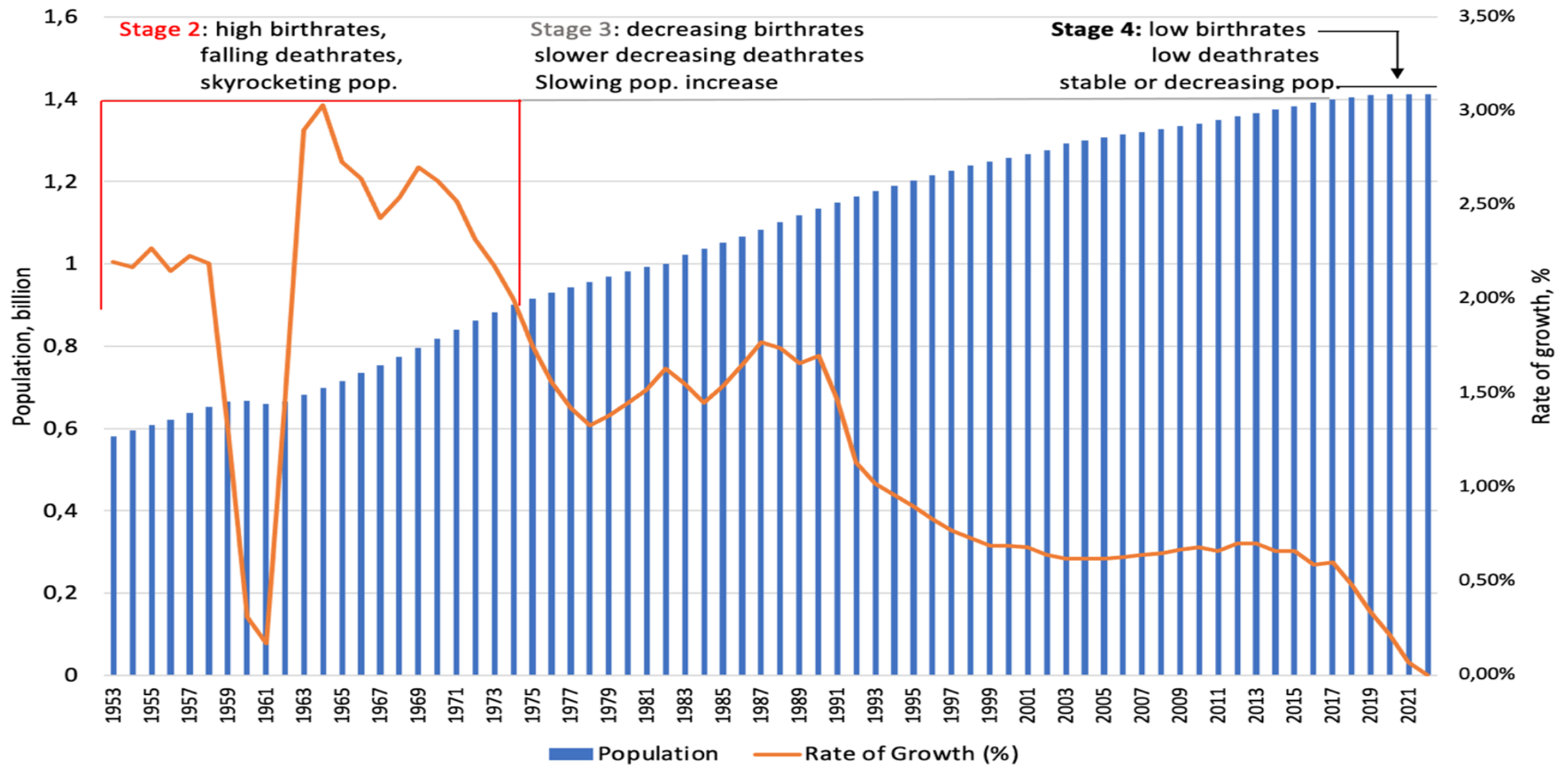
2019

Total Manuf. IFDI
35,3 \$ Billion



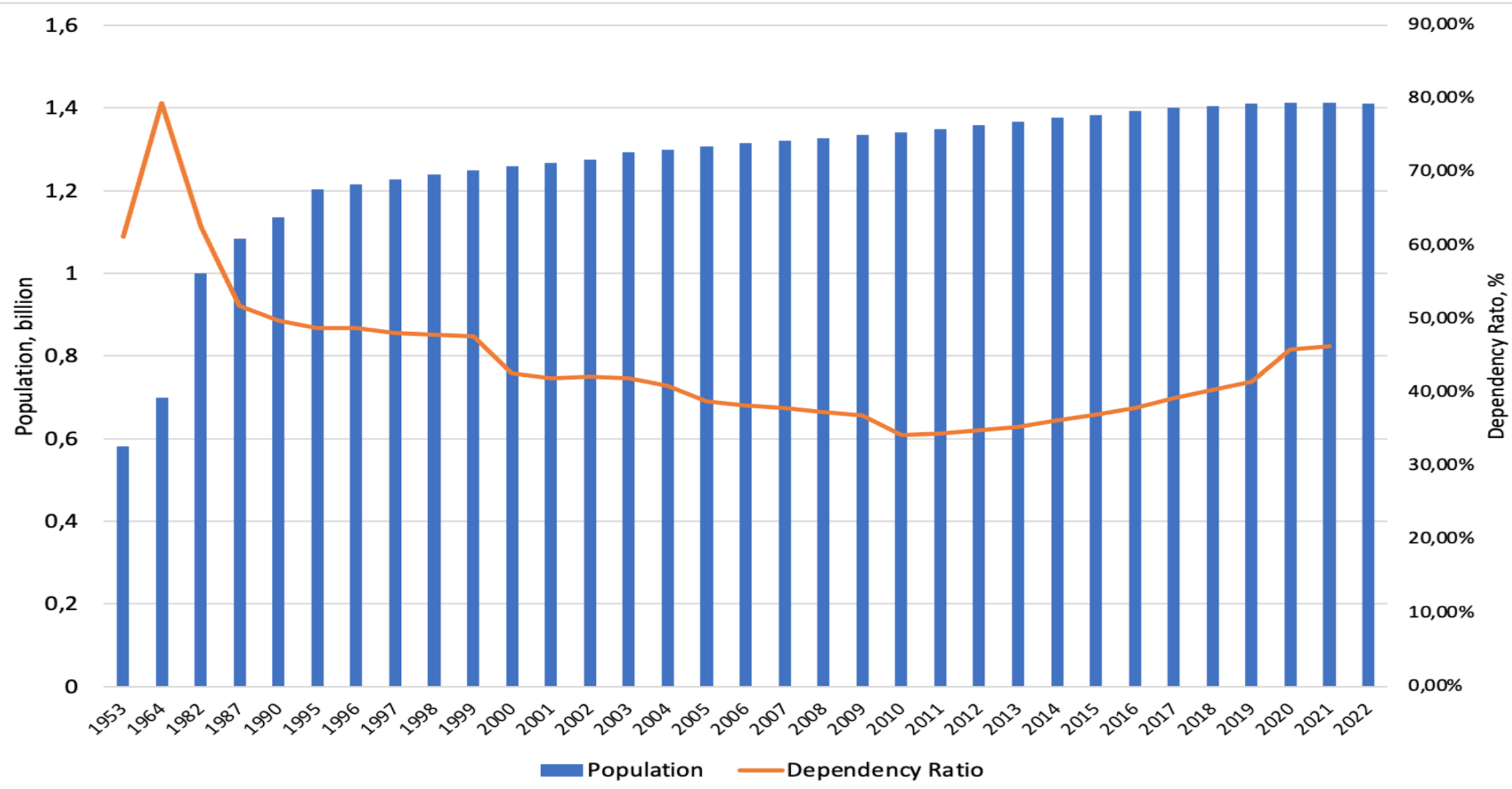
■ Textile ■ Chemical
 ■ Machinery ■ Electronics
 ■ Other sectors

Chart 7.25: China's "Demographic Transition", 1953-2022.



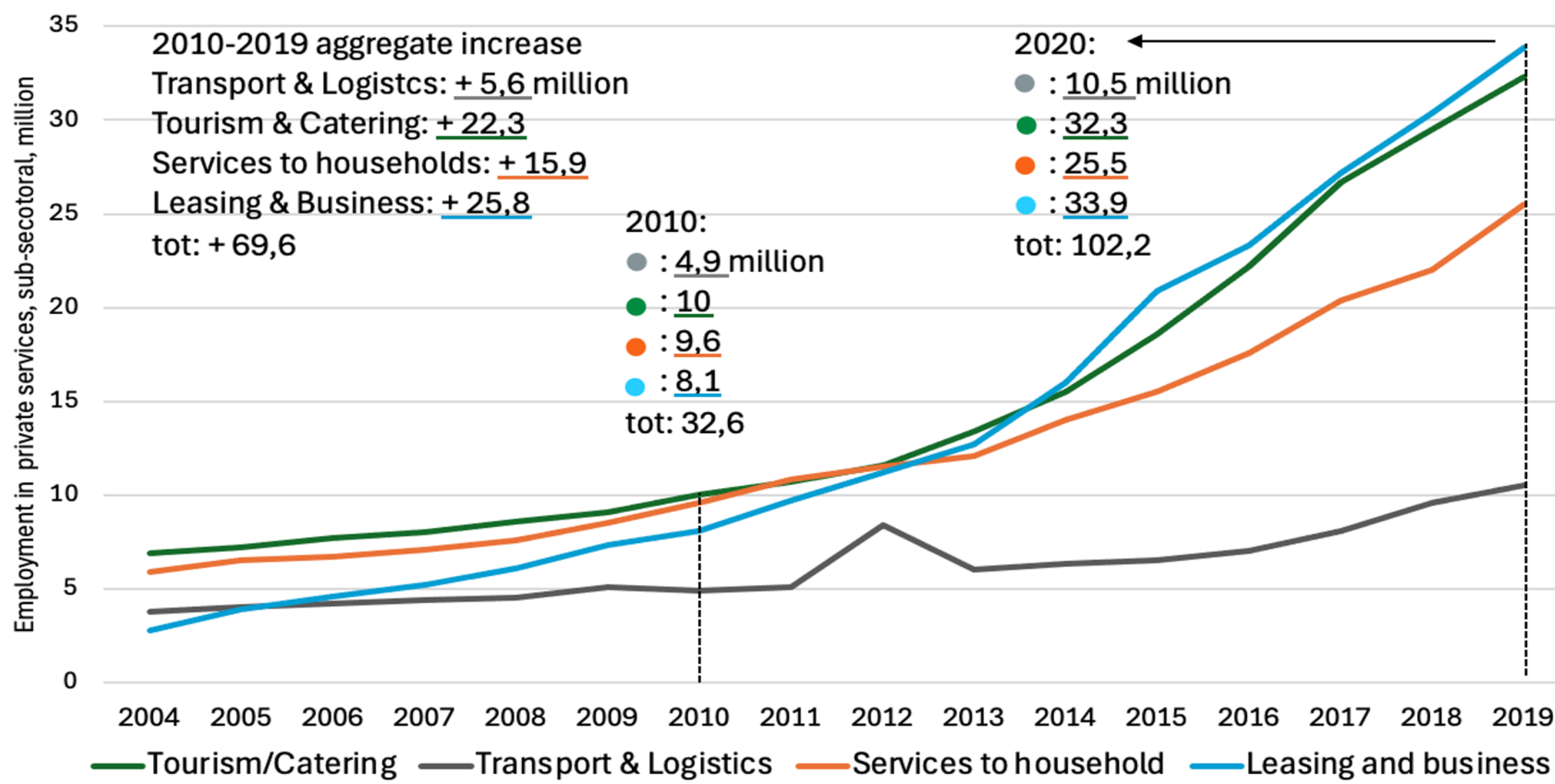
Source: Chinese population data from 1953 to 2002 are drawn from the Maddison Project Database of the University of Groningen⁸¹. Chinese population data from 2003 are from NBSC. The author calculated the population growth rate.

Chart 7.26: Dependency Ratio, 1953-2022.



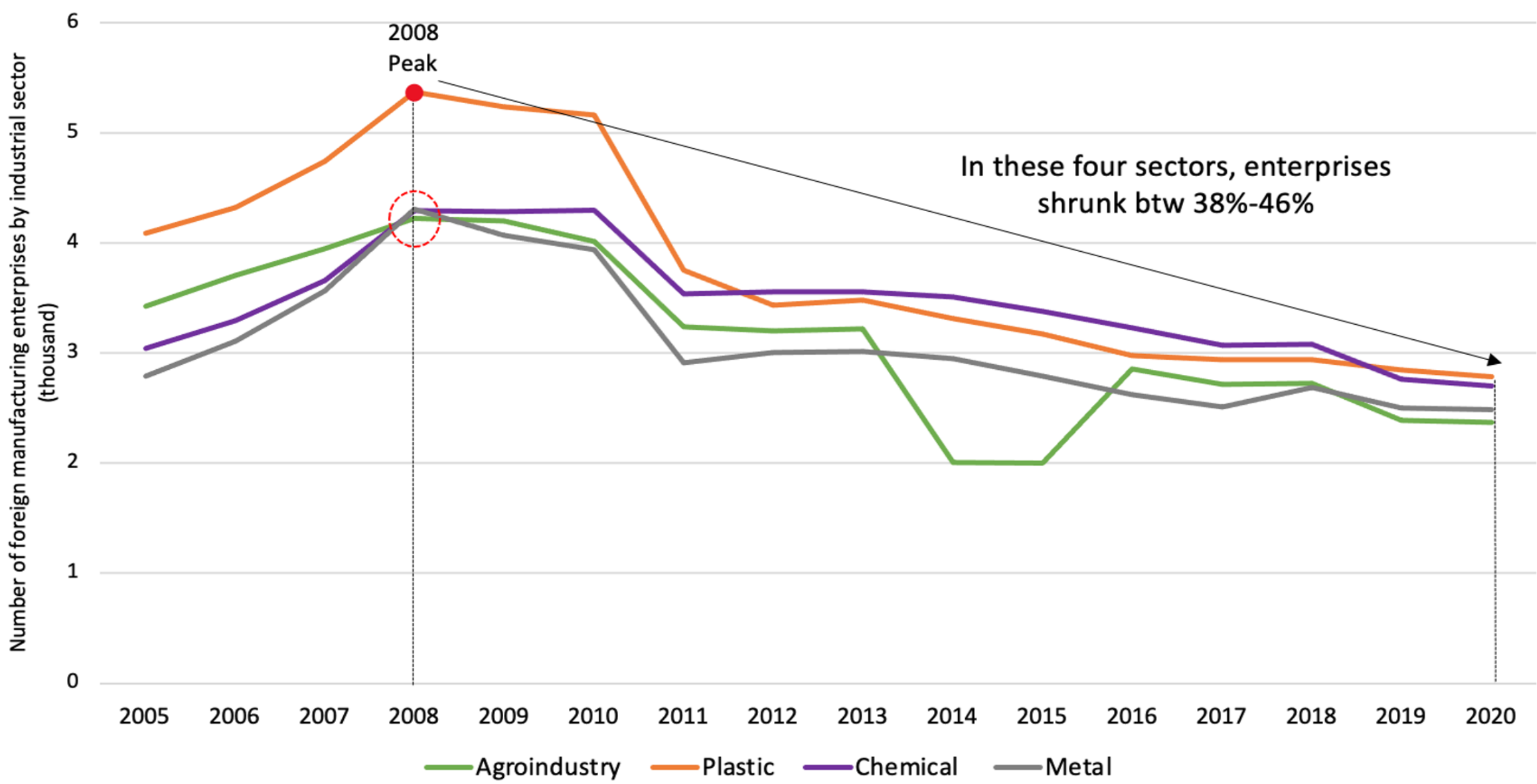
Source: Maddison Project Database, NBSC, Statista.⁸⁹

Chart 7.42: Services employment in private enterprises and self-employed.



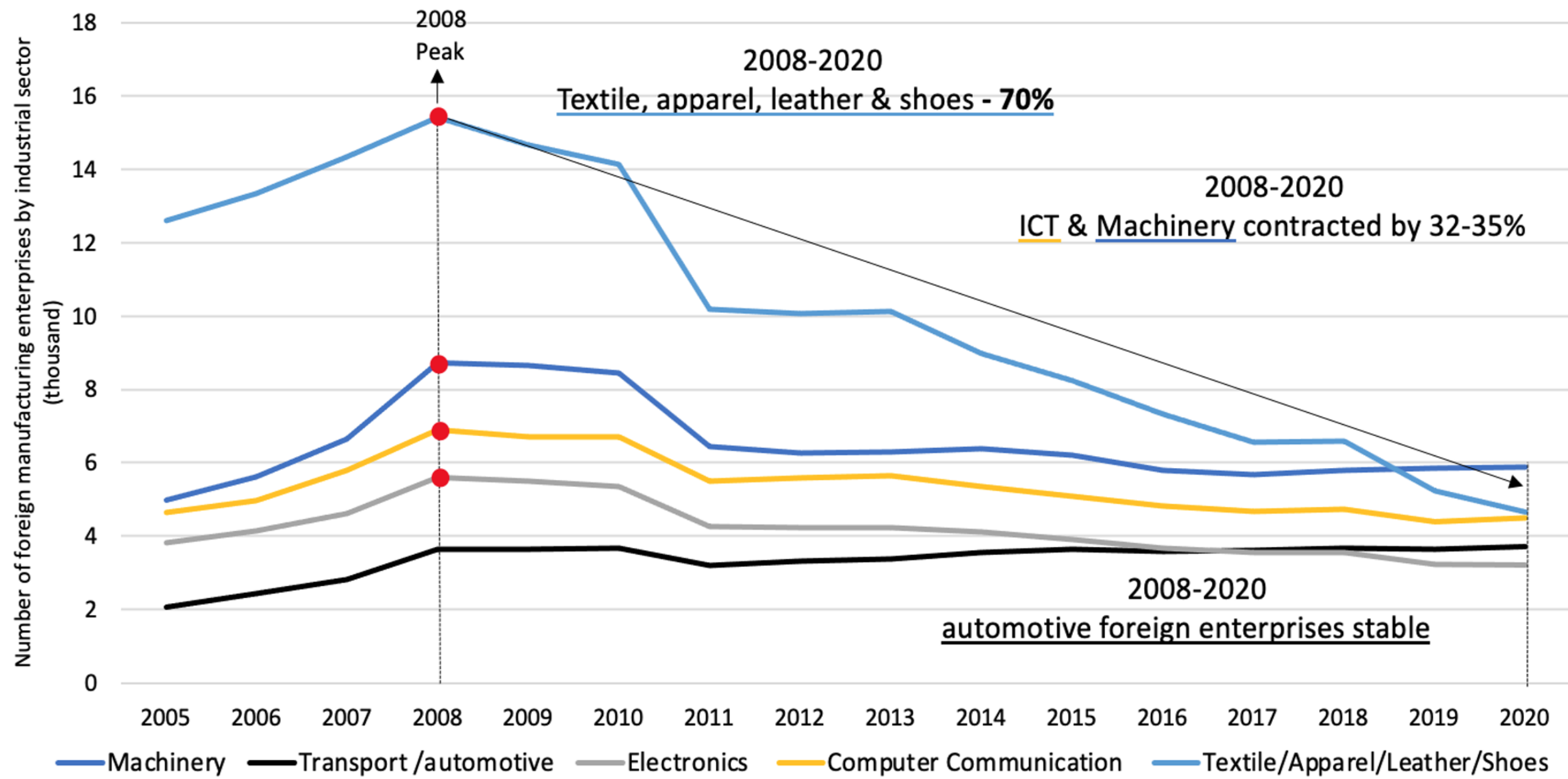
Source: NBSC.

Chart 7.36A: Foreign enterprises by manufacturing sector, 2005-2020. Source: CSY, several years.



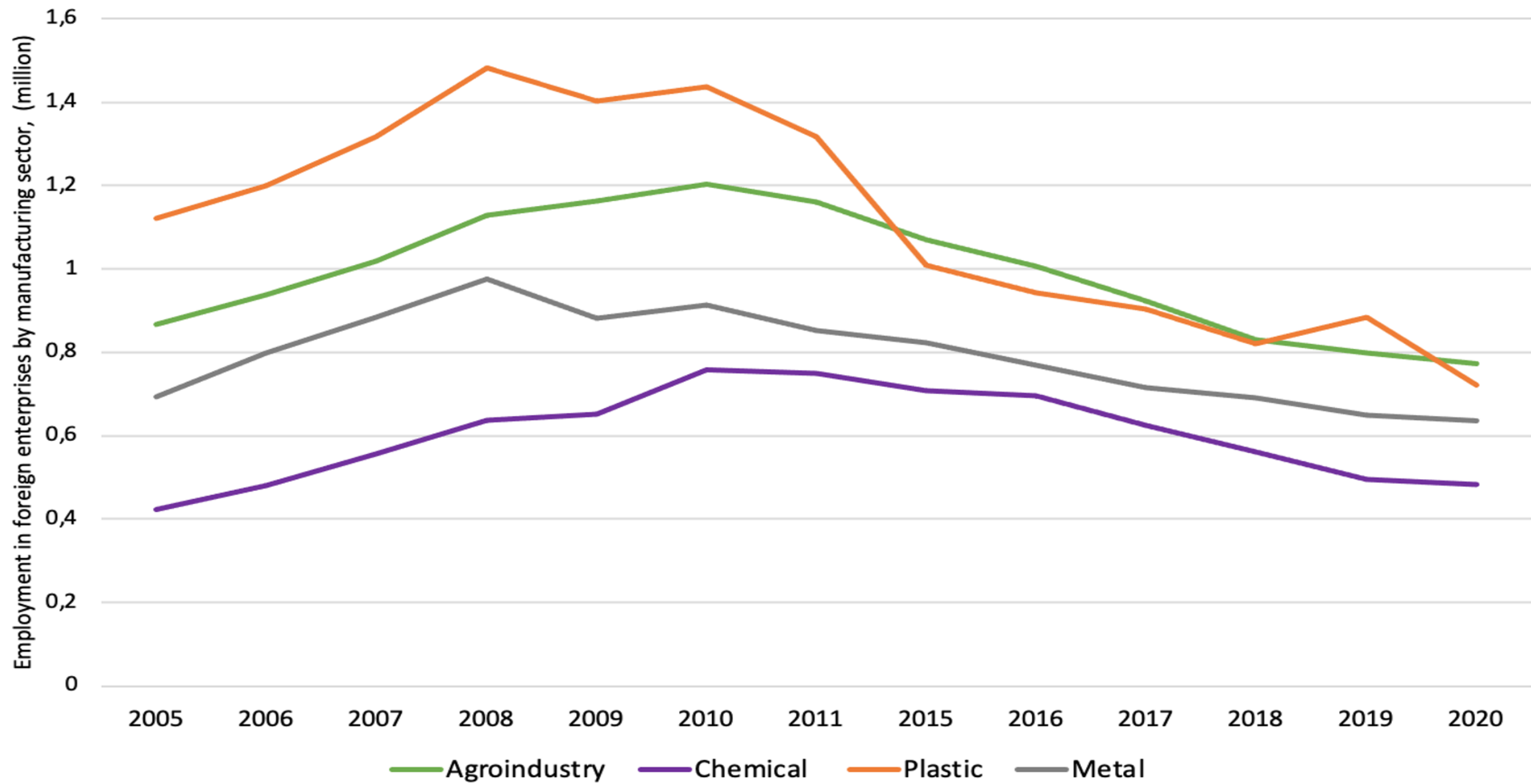
Source: CSY, several years.

Chart 7.36B: Foreign enterprises by manufacturing sector, 2005-2020.



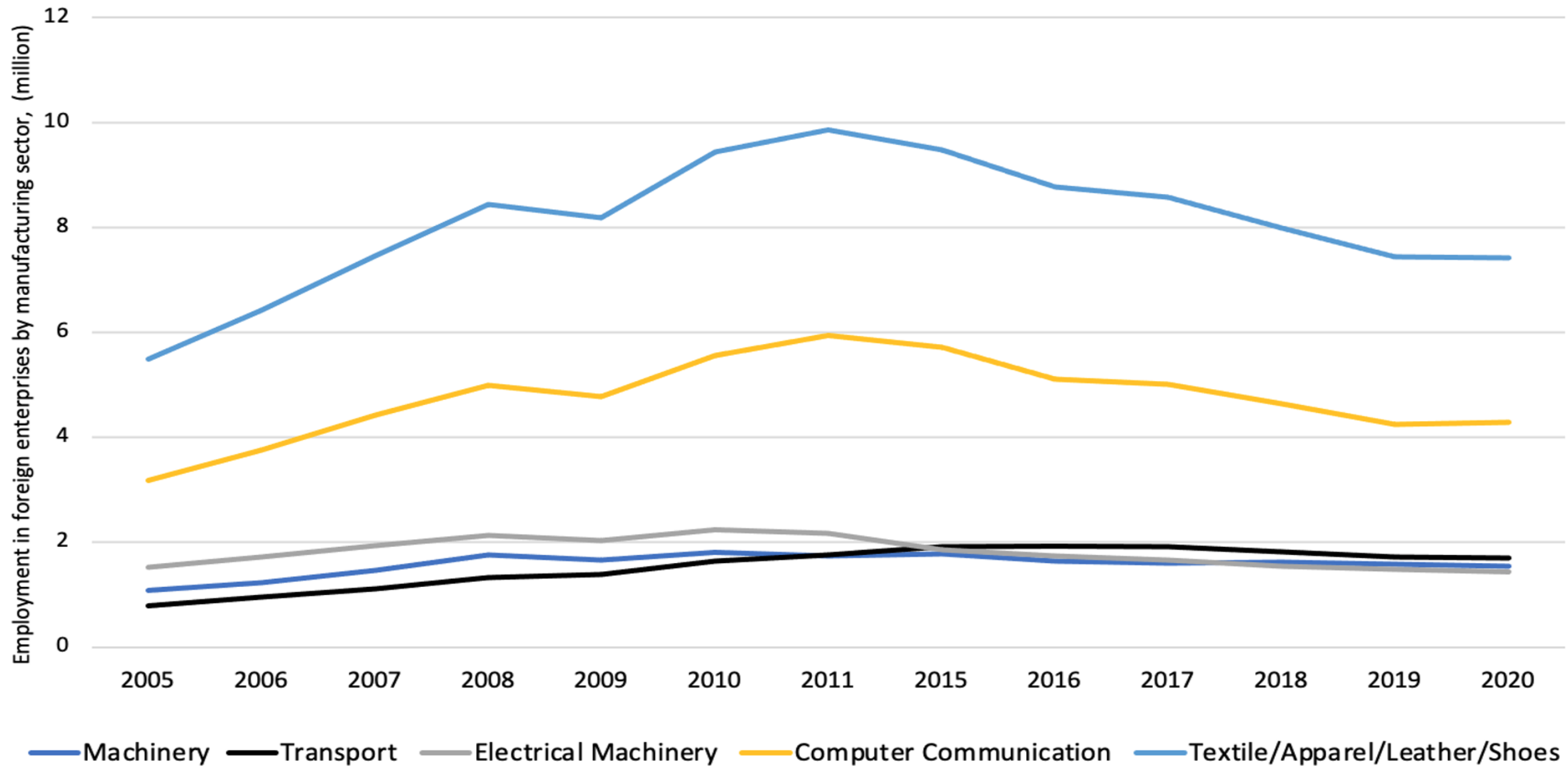
Source: CSY, several years.

Chart 7.37A: Employment in Foreign enterprises by manufacturing sector, 2005-2020.



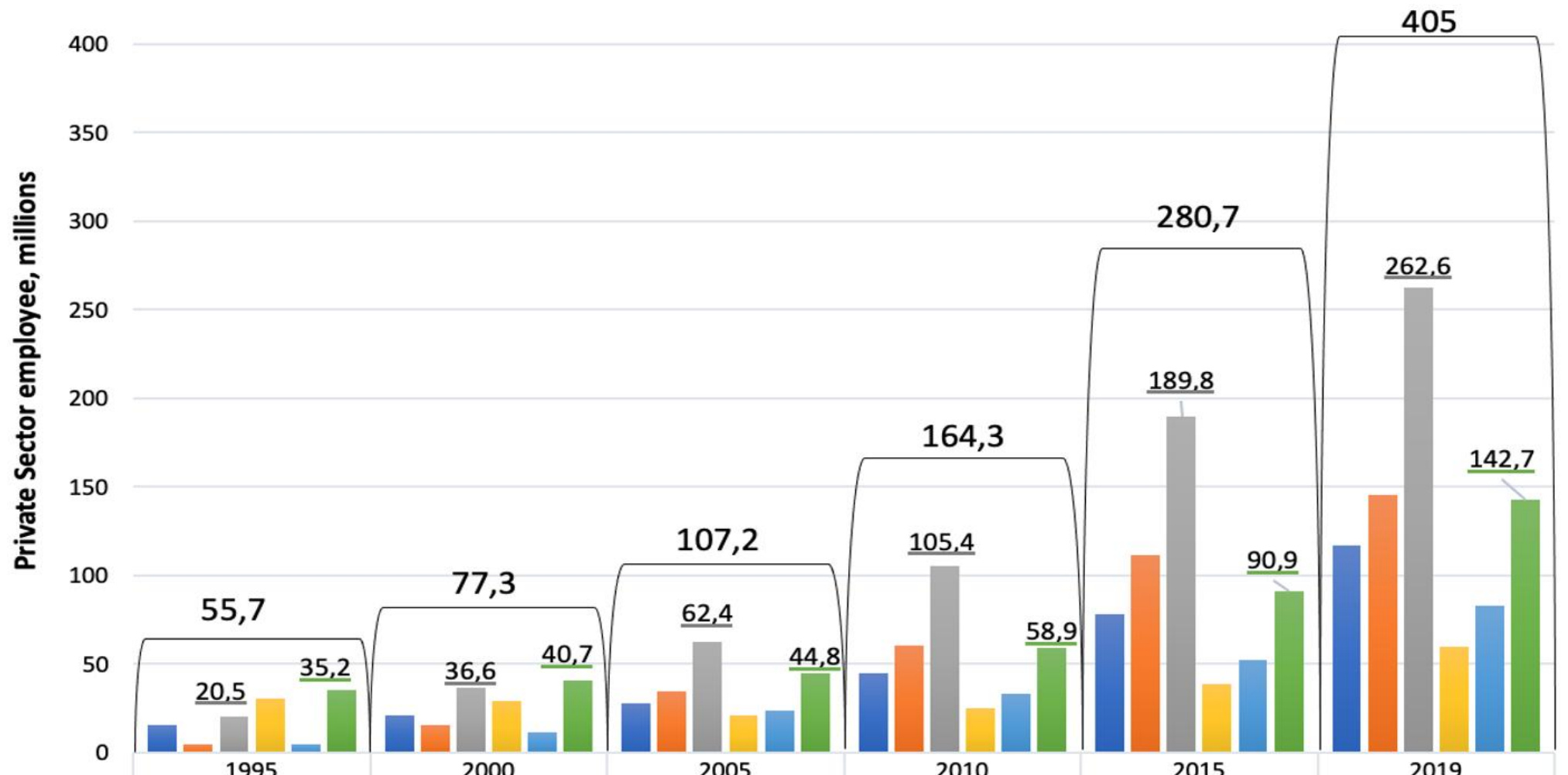
Source: CSY, several years.

Chart 7.37B: Employment in Foreign enterprises by manufacturing sector, 2005-2020.



Source: CSY, several years.

Chart 7.43: Employment in private enterprises and self-employed, 1995-2019.



■ Urban Self-employed	15,6	21,3	27,8	44,7	78	116,9
■ Urban employed in Private Enterprises	4,9	15,3	34,6	60,7	111,8	145,7
■ Urban Total Private Sector	20,5	36,6	62,4	105,4	189,8	262,6
■ Rural Self-employed	30,5	29,3	21,2	25,4	38,8	60
■ Rural Employed in Private Enterprises	4,7	11,4	23,6	33,5	52,1	82,7
■ Rural total private sector	35,2	40,7	44,8	58,9	90,9	142,7